

Plymouth Liquor License Review Committee Meeting Agenda

Thursday, February 27, 2025 4:30 p.m.
Plymouth City Hall 201 S. Main St. Plymouth, MI 48170

City of Plymouth 201 S. Main Plymouth, Michigan 48170-1637 www.plymouthmi.gov Phone 734-453-1234 Fax 734-455-1892

- 1. Call to Order
- 2. Roll Call
- 3. Approval of Minutes of April 1, 2024 LLRC Meeting
- 4. Discussion of current status of Liquor License Operations Reviews and Past Due Payments
- 5. Discussion of Liquor License Cap Annual Review per Ordinance
- 6. Discussion and Review of Marijuana Opt In/Opt Out issues
- 7. Adjournment

City of Plymouth LLRC Meeting Minutes

April 1, 2024 6:15 p.m.

Plymouth City Hall 201 S. Main St. Plymouth, MI 48170

201 S. Main St. Plymouth, Michigan 48170-1637 Phone 734-453-1234 Fax 734-455-1892

1. CALL TO ORDER

Commissioner Alanna Maguire called the meeting to order at 6:15 p.m.

2. ROLL CALL

PRESENT: Commissioners Maguire and Nick Moroz

ALSO PRESENT: City Manager Paul Sincock, Director of Public Safety Al Cox, and City Attorney Bob Marzano

3. APPROVAL OF MINUTES

Moroz offered a motion, seconded by Maguire, to approve the minutes of the September 5, 2023 LLRC meeting.

There was a voice vote. MOTION PASSED

4. Annual Review for Renewal, Revocation, and Non-Renewal of Licenses

The following resolution was offered by Moroz and seconded by Maguire.

WHEREAS The City of Plymouth has a Liquor Management Ordinance related to the operation of

all Class C Type Liquor Licenses in the city; and

WHEREAS On April 1, 2024, the City Administration presented the Liquor License Review

Committee with information about the various liquor licensed establishments in the

city; and

WHEREAS The Local Liquor License Review Committee is required to make a recommendation to

the City Commission related to the renewal, revocation and non-renewal of all liquor

licenses in the City.

NOW THEREFORE BE IT RESOLVED THAT the Liquor License Review Committee of the City of Plymouth does hereby recommend to the Michigan Liquor Control Commission that the following licenses be renewed:

Aqua - 413 N. Main

Barrio Cocina Y Tequileria – 555 Forest

Bearded Lamb Brewing Company - 149 W. Liberty

Bigalora - 777 W. Ann Arbor Trail

Compari's/Fiamma/Sardin Room - 350, 370, & 380 S. Main

Plymouth Community Cultural Center - 525 Farmer

E.G. Nicks - 500 Forest

Hermann's Olde Town Grille - 195 W. Liberty

Highline Spirits – 380 S. Main – License awaiting approvals

Ironwood Grill - 840 W. Ann Arbor Trail

VFW - Mayflower Lt. Gamble Post - 1426 S. Mill

Mayflower Meeting House - 499 S. Main

Nico & Vali - 744 Wing

Pakwaan Restaurant - 447 Forest

Penn Grill - 820 Penniman

Plymouth - Ann Arbor Elks - 110 W. Ann Arbor Trail

Knights of Columbus Council 3292 - 150 Fair

Pizza E Vino - 849 Penniman

Plymouth ROC - 1020 W. Ann Arbor Road - Escrow

Sean O'Callaghan's - 821 Penniman

Sidecar - 340 N. Main

Chicane - 885 Starkweather - Escrow

Stella's Black Dog Tavern - 860 Fralick

Tai Basil - 983 W. Ann

Red Ryder - 584 Starkweather - License being transferred to escrow by previous owner

Post Local Bistro – 844 Penniman

Westborn Market - 860 - 870 Penniman

Park Place Gastro Pub - 336 S. Main

The Ledger/Ebeneezer - 306 S. Main

There was a voice vote. MOTION PASSED

The following resolution was offered by Maguire and seconded by Moroz.

WHEREAS The City of Plymouth has a Liquor Management Ordinance related to the number of

allowable liquor licenses in a particular zoning district; and

WHEREAS Annually the Local Liquor License Review Committee must make a recommendation to

the City Commission related to the number of allowable liquor licenses per zoning

district.

NOW THEREFORE BE IT RESOLVED THAT the Liquor License Review Committee of the City of Plymouth does hereby recommend to the City Commission that no changes in the number of available liquor licenses (29) (33 establishments due to shared licenses) under the cap in the City of Plymouth, based on Zoning Classification. The Liquor License Review Committee confirms that the number of licenses remain the same as in the current Liquor Management Ordinance, which is a cap of 18 licenses, as defined in the Liquor Management Ordinance for the B-2 Zoning District (DDA Area), and a cap of 11 licenses in total (for all three zoning districts) in any of the following the B-1, ARC and B-3 Zoning Districts.

There was a voice vote.
MOTION PASSED

5. ADJOURNMENT

Moroz offered a motion, seconded by Maguire, to adjourn the meeting at 6:32 p.m.

There was a voice vote.

MOTION PASSED



LLRC Administrative Recommendation

City of Plymouth 201 S. Main Plymouth, Michigan 48170-1637 www.plymouthmi.gov Phone 734-453-1234 Fax 734-455-1892

To: Liquor License Review Committee From: Paul J. Sincock, City Manager

CC: S:\Manager\Sincock Files\Memorandum - LLRC - Annual Review of Liquor Licenses & License Cap for 2025 - 02-27-25.docx

Date: February 24, 2025

RE: Annual Review of Liquor Licenses - 2025

Background

The members of the Local Liquor License Review Committee (LLRC) are required to meet prior to a City Commission meeting to make a recommendation to the City Commission related to the review of the annual report and the renewal, revocation, and non-renewal of licenses in the city. In addition, the LLRC must make a recommendation related to the number of licenses allowed by zoning classification.

This is a normal part of our liquor workload during this time of year. We are required to review all our records related to each establishment. Often, we find that a few establishments owe the city either past due taxes, utility bills or other invoices. This year we are letting establishments know if they do not pay by the time of our hearing we will start a revocation process at the Public Hearing.

During our agenda preparations we have found most of our establishments are in compliance with our ordinance and there are no significant issues. We have one establishment who has a history of higher call volumes, but nothing of significance. Police Chief Al Cox has had discussions with the ownership group, and this seems to have addressed the issue.

Related to the Liquor License Cap, there are currently no licenses inside of the DDA or outside of the DDA that are "available" under the Liquor License Cap in the Ordinance. DDA District has 18 licenses, but 21 Establishments. Outside of the DDA or all other Zoning Districts there are 12 licenses, but only 11 establishments. This year there is only one establishment that is not currently open.

The old ROC, now the Drift on Ann Arbor Road and Harvey

There does seem to be some possible additional demand for licenses currently.

The City Administration does recommend that the LLRC discuss and make recommendations to either keep the cap as is, increase the cap, or delete the cap. The DDA Board has recommended an increase of one license in the DDA.

Recommendation

Administrative recommendations are updated and current as of February 24, 2025, and are subject to changes pending additional information, corrections, adjustments, or payments that have been made since that time. This notice may be added to, changed, or amended.

The following establishments are recommended for renewal.

Barrio Cocina Y Tequileria – 555 Forest

Bearded Lamb Brewing Company - 149 W. Liberty - Two Licenses - Microbrew/Small Wine Maker

Bigalora/Arbor Brewing - 777 W. Ann Arbor Trail

Chicane - 885 Starkweather -

Compari's/Fiamma/Sardin Room - 350, 370, & 380 S. Main

Plymouth Community Cultural Center - 525 Farmer

E.G. Nicks - 500 Forest

Hermann's Olde Town Grille - 195 W. Liberty

Highline Spirits - 380 S. Main -

Ledger/Ebeneezer - 306 S. Main

Mayflower Lt. Gamble Post - VFW - 1426 S. Mill

Mayflower Meeting House - 499 S. Main

Nico & Vali - 744 Wing

Pakwaan Restaurant - 447 Forest

Penn Grill - 820 Penniman

Pizza E Vino – 849 Penniman

Plymouth - Ann Arbor Elks - 110 W. Ann Arbor Trail

Plymouth Knights of Columbus Council 3292 – 150 Fair

Plymouth ROC - 1020 W. Ann Arbor Road - Escrow

Post Local Bistro - 844 Penniman

Red Ryder – 584 Starkweather -

Sean O'Callaghan's - 821 Penniman

Sidecar - 340 N. Main

Tai Basil - 983 W. Ann

Westborn Market - 860 - 870 Penniman

The following establishments are NOT recommended for renewal as of February 24, 2025, pending additional information, corrections, adjustments, or payments that have been made since that time. This notice may be added to, changed, or amended.

Aqua - 413 N. Main - Past Due Water Bill

Ironwood Grill – 840 W. Ann Arbor Trail – Past Due Concert, Patio, Summer Tax

Park Place Gastro Pub – 336 S. Main – Past Due Water bills

The Downtown Pourhouse/ Stella's Black Dog Tavern - 860 Fralick - Past Due water

in order to assist the LLRC with their renewal/non-renewal recommendations to the State of Michigan, we have prepared a proposed Resolution approving the renewals as indicated and holding recommendations the one establishment.

Should you have any questions in advance of the meeting please feel free to contact either Chief Al Cox or myself.

LLRC Resolution #1

Renewal

The fo	llowing Resolution was offered by	and seconded by
WHEREAS	The City of Plymouth has a Liquor Mana Liquor Licenses in the city; and	gement Ordinance related to the operation of all Class C Type
WHEREAS	On February 27, 2025, the City Administ information about the various liquorlice	ration presented the Liquor License Review Committee with nsed establishments in the city, and
WHEREAS	•	tee is required to make a recommendation to the City ocation and non-renewal of all liquor licenses in the City.
	RE BE IT RESOLVED THAT the Liquor License the Michigan Liquor Control Commission the	Review Committee of the City of Plymouth does hereby at the following licenses be renewed:

Barrio Cocina Y Tequileria - 555 Forest

Bearded Lamb Brewing Company – 149 W. Liberty - Two Different Licenses Micro Brewer & Small Wine Maker

Bigalora/Arbor Brewing - 777 W. Ann Arbor Trail

Chicane - 885 Starkweather -

Compari's/Flamma/Sardin Room - 350, 370, & 380 S. Main

Plymouth Community Cultural Center - 525 Farmer

E.G. Nicks - 500 Forest

Hermann's Olde Town Grille - 195 W. Liberty

Highline Spirits - 380 S. Main -

Ledger/Ebeneezer – 306 S. Main

Mayflower Lt. Gamble Post - VFW - 1426 S. Mill

Mayflower Meeting House – 499 S. Main

Nico & Vali - 744 Wing

Pakwaan Restaurant - 447 Forest

Penn Grill – 820 Penniman

Pizza E Vino – 849 Penniman

Plymouth – Ann Arbor Elks – 110 W. Ann Arbor Trail

Plymouth Knights of Columbus Council 3292 - 150 Fair

Plymouth ROC - 1020 W. Ann Arbor Road - Escrow

Post Local Bistro – 844 Penniman

Red Ryder - 584 Starkweather -

Sean O'Callaghan's - 821 Penniman

Sidecar - 340 N. Main

Tai Basil - 983 W. Ann

Westborn Market - 860 - 870 Penniman

BE IT FURTHER RESOLVED THAT the Liquor License Review Committee does not recommend the following liquor licenses be renewed, pending resolution of payment issues in order to comply with City Ordinances.

Aqua – 413 N. Main

Ironwood Grill - 840 W. Ann Arbor Trail

Park Place Gastro Pub - 336 S. Main

The Downtown Pourhouse/ A.K.A. -Stella's Black Dog Tavern - 860 Fralick

LLRC Resolution #2

Liquor License Cap

The foi	lowing Resolution was offered by	_ and seconded by
WHEREAS	The City of Plymouth has a Liquor Management Ord allowable liquor licenses in a particular zoning distric	
WHEREAS	Annually the Local Liquor License Review Committee City Commission related to the number of allowable	

NOW THEREFORE BE IT RESOLVED THAT the Liquor License Review Committee of the City of Plymouth does hereby recommend to the City Commission that no changes in the number of available liquor licenses (29) (33 establishments due to shared licenses) under the cap in the City of Plymouth, based on Zoning Classification. The Liquor License Review Committee confirms that the number of licenses remain the same as in the current Liquor Management Ordinance, which is a cap of 18 licenses, as defined in the Liquor Management Ordinance for the B-2 Zoning District (DDA Area), and a cap of 11 licenses in total (for all three zoning districts) in any of the following the B-1, ARC and B-3 Zoning Districts.

ALTERNATES:

- Add licenses in either one of the Zoning Districts
- Drop the cap on licenses city wide.

2/24/25, 11:29 AM Plymouth, MI

Section 11.4. - Management of Utilities of the City.

The Commission shall provide by ordinance for the management, maintenance, improvement, and operation of the utilities of the city, which management and operation shall be inder the general supervision and responsibility of the City Manager.

Sec. 6-31, - Short title.

This article shall be known and may be cited as the "Liquor Management Ordinance."

(Ord. No. 2010-01, 4-5-10)

Sec. 6-32. - Statement of purpose.

- (a) The purpose of this article is to allow the city to establish and administer a policy for the issuance and transfer of liquor licenses and permits which allow the service by the glass of any alcohol (beer, wine, spirits) to be consumed on the premises, to provide for the enforcement of liquor laws, regulations and ordinances, and to manage the number of on-premises retail liquor licenses in the city.
- (b) This article shall also create the liquor license review committee (LLRC), which shall be composed of at least three members of the city commission. The purpose of the LLRC is to review applications and make recommendations to the city commission as required by this article.
- (c) It shall be the policy of the city to notify all known existing service by the glass also known as onpremises retail type liquor license holders of proposed changes in this article via first class mail at least ten business days in advance of the city commission acting on a change.

(Ord. No. 2010-01, 4-5-10)

Sec. 6-33. - Licensing policy.

- (a) New licenses or liquor license permits, transfer of ownership of existing licenses, transfers into the city of new licenses, will be approved at the sole discretion of the city commission. This shall include liquor license permits proposed within the B-1, B-2, B-3, and ARC zoning districts within the city.
- (b) Within the B-2, central business district, as indicated on the city zoning map, the city shall have a cap or total of not more than 18 state standalone liquor licenses of any type of on-premises retail licenses that would allow for the service of any alcohol (beer, wine, spirits) by the glass or for consumption on premises of any establishment. This section would not apply to non-standalone state licenses.

(c)

about:blank 1/30

2/24/25, 11:29 AM Plymouth, MI

Within the B-1, B-3 and ARC zoning districts within the city, as indicated on the city zoning map, the city shall have a cap or total of not more than 12 state stand alone liquor licenses of any type of on-premises retail licenses that would allow for the service of any alcohol (beer, wine, spirits) by the glass or for consumption on premises of any establishment. This section would not apply to non-stand alone state licenses.

- (d) The city commission shall not recommend to the state liquor control commission the approval of any on-premises retail liquor license in excess of 18 within the B-2 district as outlined here.
- (e) The city commission shall not recommend to the state liquor control commission the approval of any on-premises retail liquor license in excess of 12 within the B-1, B-3, and ARC districts as outlined here.
- (f) The city shall conduct an annual review of all 30 on premises retail liquor licenses within B-1, B-2, B-3, and ARC zoning districts in accordance with the liquor management ordinance. This review shall be conducted by the local liquor license review committee and a recommendation shall be forwarded to the city commission.
- (g) If the designation of a non-stand alone license changes to one of a stand alone license, no such license can be operated, sold or transferred in the city unless there is space available under the cap as defined in 6-33(b) and (c).

(Ord. No. 2003-4, 5-19-03; Ord. No. 2011-05, §§ 1, 2, 6-26-11; Ord. No. 17-04, 4-17-17; Ord. No. 18-03, 3-5-18; Ord. No. 2022-03, 11-21-22)

Sec. 6-34. - Plan of operation required.

- (a) *Business operation*. All new requests for permits, requests for transfers of ownership of existing licenses or requests for transfers of licenses into the city of on-premises licensees shall operate in accordance with a plan of operation approved by the city commission.
- (b) *Plan of operation*. A plan of operation shall contain an operational statement outlining the proposed manner in which the establishment will be operated, including, but not limited to, the format, schedule of the hours of operation, crowd control, security, alcohol management, use of the facilities, parking provisions, plan for interior use and layout, and any other pertinent information as requested by the city or city's liquor license review committee (LLRC).
- (c) *Compliance*. Licensees shall comply with all applicable state and city regulations, this general policy, and a plan of operation as approved by the city commission. Any change to a plan of operation shall be approved by the city commission prior to implementation of the change by the licensee. Failure of such compliance or variance from an approved plan is a violation of this ordinance and may result in the city commission recommending to the Michigan Liquor Control Commission that the license be revoked or not renewed.

about:blank 2/30

2/24/25, 11:29 AM Plymouth, MI

(Ord. No. 2010-01, 4-5-10)

Sec. 6-39. - Criteria for non-renewal or revocation.

- (a) The city commission may recommend non-renewal or revocation of a license or permit originally authorized on or after July 1, 2003 to the liquor control commission upon a determination based upon a preponderance of the evidence presented at the hearing that any of the following exists:
 - (1) Failure to comply with all standards, plans or agreements entered into in consideration for the issuance, transfer or continuance of the license or permit, or failure to comply with all agreements or consent judgments entered into subsequent to the issuance of the license or permit.
 - (2) Failure to comply with an approved plan of operation and other plans, specifications, or representations made or submitted to the city by the licensee.
 - (3) Violations of the state liquor laws or regulations of the liquor control commission.
 - (4) Violations of state laws or local ordinances including, but not limited to those laws or ordinances concerning the public health, safety or public welfare.
 - (5) Maintenance of a nuisance upon or in connection with the licensed premises including, but not limited to, any of the following:
 - a. Failure to correct violations of building, electrical, mechanical, plumbing, zoning, health, fire or other applicable regulatory codes, to include the history thereof;
 - A pattern of patron conduct in the neighborhood of the licensed premises, which is a violation of the law and/or disturbs the peace, order and tranquility of the neighborhood; Including types of police, fire or medical services related to this operation.
 - c. Failure to maintain the grounds and exterior of the licensed premises, including litter, debris or refuse blowing or being deposited upon adjoining properties;
 - d. Entertainment on the premises or activity in connection with the licensed premises which by its nature causes, creates or contributes to disorder, disobedience to rules, ordinance or laws, or contributes to the disruption of normal activity of those in the neighborhood of the licensed premises.
 - (6) Failure by the licensee to permit the inspection of the licensed premises by the city's agents or employees in connection with the enforcement of this article.
 - (7) Failure to pay taxes or make other payments due to the city in a timely manner.
- (b) The city commission may recommend non-renewal or revocation of a license or permit originally authorized to operate in the city on or before June 30, 2003 to the liquor control commission upon a determination based upon a preponderance of the evidence presented at the hearing that any of the following exists:

about:blank 3/30

- (1) Violations of the state liquor laws or regulations of the liquor control commission.
- (2) Violations of state laws or local ordinances including, but not limited to those laws or ordinances concerning the public health, safety or public welfare.
- (3) Maintenance of a nuisance upon or in connection with the licensed premises including, but not limited to, any of the following:
 - a. Failure to correct violations of building, electrical, mechanical, plumbing, zoning, health, fire, property maintenance or other applicable regulatory codes, to include the history thereof;
 - b. A pattern of patron conduct in the neighborhood of the licensed premises, which is a violation of the law and/or disturbs the peace, order and tranquility of the neighborhood;
 - c. Failure to maintain the grounds and exterior of the licensed premises, including litter, debris or refuse blowing or being deposited upon adjoining properties;
 - d. Entertainment on the premises or activity in connection with the licensed premises which by its nature causes, creates or contributes to disorder, disobedience to rules, ordinance or laws, or contributes to the disruption of normal activity of those in the neighborhood of the licensed premises.
- (4) Failure by the licensee to permit the inspection of the licensed premises by the city's agents or employees in connection with the enforcement of this article.
- (5) Failure to pay taxes or make other payments due to the city in a timely manner.

(Ord. No. 2010-01, 4-5-10)

Sec. 22-328. - Standards of conduct.

The following standards of conduct shall be adhered to by may agers and employees of any smolding lounge business.

- (1) No manager, employee or eprecentative of the ligensee shall serve or engage in the sale of alcoholic beverages on the premiser, including but not limited to: any spirituous, vingus, malt or fermented iquor beverages, liquids or compounds.
- It shall be unlawful to permit the consumption of alcoholig beverages in any smoking lowinge business. The incenses is manager and/or employeds shall immediately remove any person who opens or consumes alcoholic beverages on the premises or parking areas of the smoking launge business.
- (3) It shall be uplawful to permit the use, sale of presence of controlled substances (as defined uplder MCL 333.7/212, et/seq, of Public Health Gode as amended, or a rule promulgated under the Act or Code) on the licensed premises. The manager and/or employees shall implediately

CLASS C LIQUOR LICENSE REVIEW 2025 OUTSTANDING ITEMS DUE

2/25/2025

2/23/2023				TAX	=e			
BUSINESS	UB ACCT/PARCEL NUMBER		WATER 2/20/2025	SUMMER	WINTER DUE 2/28/2025	M	lisc Inv.	
1 Pizza E Vino 849 Penniman	PENN-000849-0001-1 49 009 14 0001 000	\$	ž	PD	PD	\$	2	
2 Parkside Gastro Pub 336 S Main	MAIS-000336-0000-01 49 009 05 0142 000 49 999 00 2018 006	\$	9,258.29	PD NA	PD NA	\$	¥	
3 Compari's on the Park 350 S Main	MAIS-000354-0000-01 49 009 05 0144 002 49 999 00 0433 000	\$	*	PD NA	PD NA	\$	×	
4 Barrio's 555 Forest	FORE-000555-0000-01 49 009 06 0317 301 49 999 00 2015 022	\$	*	PD PD	PD PD	\$	٠	
5 Hermanns Old Towne Grill 195 W Liberty	LIBW-000195-0000-01 49 005 03 0046 000 49 999 00 1286 000	\$	ž	PD NA	PD NA	\$	¥	
6 Ironwood Grill 840 W Ann Arbor Trail	ARTW-000840-0000-02 49 009 05 0150 303 49 999 00 2010 019 2021 Deliquent Personal	\$	¥	PD NA \$ 222.41	PD NA	\$		DDA Concert POD24-05
7 Mayflower Meeting House/ Exclusive Catering 499 S Main	MAIS-000499-0000-01 49 999 00 2016 107	\$	÷		*	\$	ñ	
8 Mayflower VFW 1426 S Mill	MILS-001426-0000-01 49 011 02 0153 000	\$	*	10		\$	ē	
9 Nico & Vali 744 Wing	WING-000744-0000-03 49 006 10 0753 000 49 999 00 2009 048	\$	ğ	PD NA	PD NA	\$	¥	
10 Plymouth K of C 150 Fair	FAIR-000150-0000-01 49 006 15 0837 000	\$	ä	PD	PD	\$	2	Parcel retired for 2025, new parcel number 006 15 0837 301
11 Bigalora 777 W Ann Arbor Trail	ARTW-000777-0000-02 49 006 10 0704 000 49 999 00 2020 006	\$	2	PD PD	PD PD	\$		
12 THE PENN GRILL 820 Penniman	PENN-000820-0000-01 49 006 02 0206 002	\$	70.17	PD	363.95	\$	7.	
13 Bearded Lamb 149 W Liberty	LIBW-000149-0000-01 49 005 03 0051 001 49 999 00 2009 009	\$	* *	PD NA	PD NA	\$	Š	
14 AQUA (JJAINC) 413 N Main	MAIN-000413-0000-01 49 005 04 0018 003	\$	305.31	PD	PD	\$	ş	
15 Pakwaan 447 Forest Ave	FORE-000447-0000-01 49 009 06 0314 311 49 999 00 2017 016 2023 Deliquent Personal	\$	14	PD PD \$ 6.17	PD PD	\$	3	
16 Framo Enterprise LLC 1020 W Ann Arbor Rd	ARRW-001020-0000-01 49 010 05 0116 002		INACTIVE	PD	PD	\$	2	
17 E G Nicks 500 Forest Ave	FORE-000500-0000-02 49 009 06 0309 000	\$	₹7	PD	2,418.23	\$	8	
18 Side Car Slider 340 N Main	MAIN-000340-0002-01 49 005 01 0362 007	\$	8	PD	PD	\$	2	
19 The Post 844 Penniman Ave	PENN-000846-0000-01 49 006 02 0209 000 49 999 00 2015 052	\$ Nee	ds meter change	PD NA	1,332.21 NA	\$	¥	
20 Sean O'Callaghan's 821 Penniman Ave	PENN-000821-0000-01 49 009 05 0138 000 49 999 00 1889 000	\$	æ	PD PD	1,860.10 PD	\$	*	
21 Starkweather 885 LLC 885 Starkweather	STAR-000885-0000-01 49 005 03 0056 002 49 005 03 0060 304 49 999 00 2019 200		INACTIVE	PD PD NA	1,231.58 209.21 NA	\$	ä	
22 Stella's Tavern	FRAL-000860-0000-01	\$	1,134.19			\$	2	

860 Fralick	49 006 02 0188 000 49 999 00 2015 031		PD NA	493.91 NA	
23 The Ledger The Ebenezer	MAIS-000306-0000-01	\$ 02			\$ 3
306 S. Main	MAIS-000306-0001-01	\$ (*)			
	MAIS-000306-0002-01 49 009 05 0139 002 49 999 00 2012 105	\$ i(#)	PD NA	PD NA	
24 Westborn Market 860 Penniman	PENN-000860-0000-01 49 006 02 0212 301 49 999 00 2017 037	\$ 583	PD PD	PD PD	\$ 7
25 Red Ryder 584 Starkweather	STAR-000584-0000-01 49 005 04 0011 001 49 005 04 0011 002 49 999 00 2019 145 2020 Deliquent Personal 2023 Deliquent Personal	\$ S	PD PD PD 15.81 139.40	1,030.94 110.58	\$
26 Thai Basil 983 W Ann Arbor Trail	FORE-000500-0000-02 49 009 06 0291 000 49 999 00 2019 035	\$ (4)	PD PD	PD PD	\$ ā
27 Highline Spirits 330 S Main	MAIN-000340-0002-01 49 009 05 0141 000	\$ 9#3	PD	PD	\$

^{**} DELINQUENT TAXES INCLUDES ADDITIONAL PENALTY & INTEREST DUE

^{***}WATER AMOUNT IN RED INCLUDES PREVIOUS BALANCES

2025 REPORT OF ALCOHOL RELATED POLICE INCIDENTS

TO:

PAUL SINCOCK, CITY MANAGER

FROM:

A.L. COX, DIRECTOR OF PUBLIC SAFETY Que. Cy/

SUBJECT:

ALCOHOL RELATED INCIDENTS FOR PERIOD 1/1/2024-12/31/2024

DATE:

2/17/2025

Current MLCC Licenses in the City of Plymouth

Alcohol by the Glass: 29 Active, 1 In Escrow (1 for every 305 residents) Packaged Liquor: 9 Active, 2 In Escrow (1 for every 832 residents)

Total MLCC inspections by Officers to every MLCC regulated establishment

 Officers are required to perform MLCC inspections of all MLCC regulated establishments. This occurs monthly, at minimum, for alcohol by the glass establishments, including our packaged beer, wine, and liquor stores. Inspections consist of an Officer's walk-thru/observation of the establishment's employees, patrons, and service practices. A written checklist/report may also be completed.

MLCC Police Officer Inspections	2021	2022 20	23 2024
Total	355	357 35	7 423

Total alcohol related Disorderly Conduct Calls For Service (CFS)

• The following table displays all alcohol related Disorderly Conduct CFS for the referenced time period. Total CFS of this type are listed first, followed by those dispatched directly to the address of any licensed establishment. The last category is all other alcohol-related Disorderly Conduct CFS around town. Two felonies were included in these numbers, both for Aggravated Assault, one involving a weapon.

Alcohol Related Disorderly Conduct CFS	2021 2022 2023	2024
Total	32 33 26	26
Local Establishments	11 12 5	13
Other Areas Around Town	21 21 21	13

Total alcohol related driving/motor vehicle CFS

 All drunken driving incidents, including OWI 1st Offense, Repeat Offenders (OWI II & OWI III), Super Drunk, and Child Endangerment cases.

Alcohol/Motor Vehicle related CFS	2021	2022	2023	2024
Total	31	31	17	23

• In an effort to give you a better understanding of our total number, the following table breaks down the specifics regarding the types of drunks we encounter and in some cases an idea of their condition (Blood Alcohol Content over .17). One of this year's arrests involves a drunk driver who refused to stop and led officers on a vehicle pursuit until he crashed.

Year	OWI 1st Offense MISDEMEANOR	OWI 2nd Offense MISDEMEANOR	OWI 3rd Offense FELONY	"Super Drunk" Law .17 BAC or higher MISDEMEANOR	Total OWI Arrests	OWI Crashes
2021	18 (58%)	4 (13%)	1 (3%)	(26%)	31	5
2022	19 (61%)	2 (6.5%)	2 (6.5%)	8 (26%)	31	5
2023	8 (47%)	1 (6%)	-1 (6%)	7 (41%)	17	5
2024	19 (83%)	1 (4%)	0 (0%)	3 (13%)	23	2

Total other alcohol related incidents

• Includes such incidents as Minor in Possession, Open Intoxicants, Trespassing and other CFS involving alcohol not otherwise captured.

Other alcohol related incidents	2021	2022	2023	2024
Total	4.	8	1	3

Total alcohol related Malicious Destruction of Property (MDOP) CFS

• Incidents involving MDOP in which the suspect is intoxicated or had been drinking.

Alcohol related MDOP CFS	2021	2022	2023	2024
Total	0	2	2	2
lotai	U	2 0	2	

<u>Total alcohol related referrals to Hegira Health Inc.- Community Outreach for Psychiatric Emergencies (COPE)</u>

• This includes all alcohol-related incidents in which a referral was made to COPE for either an immediate crisis situation or one in which a person is seeking help with alcohol or substance abuse.

Alcohol related COPE Referrals	2021	2022	2023	2024
Total	3	1	1	4

Total Violation Reports Involving City MLCC Licensed Establishments

2021	2022	2023	2024
5	1	0	0
	2021 5	5 1	2021 2022 2023

CONTINUE TO NEXT PAGE→

Total Police Notifications to MLCC regulated establishments

- These notifications were telephone calls, emails, or face to face meetings with bar owners or management anytime Officers responded to an incident involving a subject(s) that consumed in their establishment (i.e. a <u>visibly intoxicated</u> subject that was arrested for drunk driving after having been served at a local bar).
- It is important to note that the information as to where a subject(s) was drinking is generally provided by an intoxicated person that, in the same breath, will tell us he/she had "two beers" when it is obvious they had much more.

Establishment	2021	2022	2023	2024
Aqua	0	0	0	0
Barrio Cocina Y Tequileria	0	0	Ö	0
Bearded Lamb	0	0	0	0
Bigalora	О	0	0	0
Chicane				0
Compari's/Fiama/Sardine Room	0	0	0	0
Cultural Center	0	0	0.7	0
E.G. Nicks	0	0	0	0
Greek Islands/The Ebenezer/The Ledger	4	1.	0	0
Herman's Olde Town Grille	0	O	0	0
Highline Spirits				
Ironwood	0	1	0	0
Mayflower Meeting House	0	0	0	0
Nico & Vali	0	O.	0	0
Pakwaan Restaurant	0	0	<i>-</i> 0	0
Park Place Gastro Pub	0	0	1 1	0
Penn Grille	1000 to 1	0	.0.	0
Pizza E Vino	0	0	0	0
Plymouth-Ann Arbor Elks			0	0
Plymouth Knights of Columbus	0.	0.	0	0
Plymouth ROC	0	0	, O	0
Sean O'Callaghan's	0	0	, O	-0
Sidecar			0	0
Stella's Black Dog Tavern/The Downtown Pourhouse	0	0	0	0
Thai Basil			0	0
The Honey Hole/Red Ryder	u u O	-0	0	0
The Post Local Bistro	1	0	: i3 i	1
VFW	0	0	0	0
Westborn Market	. 0	0	0	0
Total	6	2	4.	1

City of Plymouth MLCC Licenses

DBA Name Icohol By The Glass Establishments	License Type	Bus. ID	Owner/Licensee	Address	Date Opened
qua	C SDM	226180	VNB, LLC.	413 N Main	Grecian Café 2011
arrio Cocina Y Tequileria	C SDM	236468	The Locale, LLC	555 Forest	2006- Grape Expectations
earded Lamb Brewing Company	Micro-Brewer/Small Wine Maker	272804	Bearded Lamb LLC	149 W Liberty	2009- Liberty St Brewing C
igalora	C SDM	260089	Bigalora Plymouth, LLC	777 W Ann Arbor Tr	Pre-1998
hicane	CSDM	279752	Trackside Plymouth, LLC	885 Starkweather	Pre-1998
ompari's On The Park/Fiamma/Sardine Room	C SDM	130622	Paison, Inc.	350, 370, & 380 S Main	2000/Sardine-2011
ultural Center	c	1315	City of Plymouth Parks & Rec	525 Farmer	Pre-1998
G. Nick's	C	98834	T. Belli & Assoc., Inc.	500 Forest	1998
ermann's Olde Town Grille	C-Resort SDM	260437	Hermann Hospitality Corporation	195 W Liberty	Pre-1998
ighline Spirits	Tasting Room	279082	Highline Spirits Co., LLC	330 S Main	2024
onwood Grill	C SDM	216563	Ironwood of Plymouth, LLC	840 W Ann Arbor Tr	2010
layflower Lt. Gamble Post 6695 of VFWUS	Club	8784	Mayflower-Lt. Gamble Post No. 6695 VFWUS	1426 S Mill	Pre-1998
	Club	369		499 S Main	Pre-1998
layflower Meeting House ico & Vali	C SDM		Exclusive Catering, Inc.	TO SERVICE AND ADDRESS OF THE PARTY OF THE P	2010
		217164	Nico & Vali, LLC	744 Wing	1999 Tavern-2006
akwaan Restaurant	C-DDA	261375	Pakwaan, LLC	447 Forest	
ark Place Gastro Pub	C SDM	132112	Piano Bar of Plymouth, Inc.	336 S Main	2000 (Formerly 336)
enn Grill	C SDM	192104	VWS Holdings, LLC	820 Penniman	2006/2007
zza E Vino	C SDM	226382	Buon Vino Winery, LLC Plymouth-Ann Arbor MI Lodge No. 325	849 Penniman	2011
vmouth-Ann Arbor Elks	Club	8213	Benevolent and Protective Order of Elks	110 W Ann Arbor Trail	2022
ymouth KOC Bldg Council #3292	Club	8119	Plymouth K of C Bldg, Inc.	150 Fair	Pre-1998
ymouth ROC Restaurant	C SDM	272107	Straight Family Hospitality Inc	1020 W Ann Arbor Rd	Pre-1998
ed Ryder	CSDM	281803	Mily Holding, LLC	584 Starkweather	2018
ean O'Callaghan's Public House	C SDM	135112	Sean O'Callaghan's Ltd.	821 Penniman/345 Fleet	2001
decar	CSDM	276453	Sidecar Plymouth, LLC	340 N Main	Pre-1998 (Jack Dunleavy'
hai Basil	Maria Residence	279625	T&W Investment, Inc.	983 W Ann Arbor Tr	2023
he Downtown Pourhouse	C SDM	233687	TBD Advisors Inc.	860 Fralick	Pre-1998
he Ledger/The Ebeneezer	c	243776	G.I. Poros, Inc.	306 S Main	2018
he Post Local Bistro	C SDM	232456	408, Inc.	844 Penniman	RBG-2010
Vestborn Market	C SDM	241888	Westborn of Plymouth, LLC	860-870 Penniman	2016
ackaged Alcohol- Stores					
	SDM/SDD	140657	J&D Pizza, Inc.	571 S Mill	
ellybusters Liquor		The Artist Section 1		480 N Main	
Tain Street Quick Stop	SDM/SDD	9664 142078	Yaldo, Inc.	824 S Main	DE NOTE OF STAN
la World Olive Press	SDM/SDD SDM	228753	J.B.N.A., Inc. Old World Olive Press-Plymouth LLC	467 Forest	
ld World Olive Press	SDM	274196		614 S Main	
ymouth Prime Meats			Plymouth Prime Meats, LLC Rite Aid of Michigan, Inc.	800 W Ann Arbor Rd	
ite Aid #3657	SDM/SDD	141512	TO DESCRIPTION OF THE PROPERTY	The state of the s	
unoco Gas Station	SDM/SDD	239870	F&L Petroleum, Inc.	129 W Ann Arbor Tr 1066 N Mill	3/1/2017
peedway #8820 Gas Station	SDM	246381	Speedway LLC (A Delaware LLC)		7/30/2019
tarvin Marven, Inc (Marathon Gas Station)	SDM	264666	Starvin Marven, Inc	402 N Mill	
ISA Gas & Go	SDM/SDD	271492	Plymouth Business Ventures, LLC	400 W Ann Arbor Rd	7/13/1905
Vestborn Market	SDM	246614	Westborn of Plymouth, LLC	860-870 Penniman	1/26/2017

Updated: 2/14/2025
Allowable Alcohol by the Glass= 18/12

DDA (18)
OUTSIDE DDA (12)

ESCROW LICENSE INACTIVE LICENSE
OFF PREMISE LICENSE (10) APPROVED/IN-PROCESS



Administrative Recommendation

City of Plymouth 201 S. Main Plymouth, Michigan 48170-1637 www.plymouthmi.gov Phone 734-453-1234 Fax 734-455-1892

To: Paul Sincock, City Manager

From: John Buzuvis, Economic Development Director

Al Cox, Director of Public Safety

CC: S:\Community Development\John\Marijuana

Date: February 24, 2025

RE: Annual Recreational Marijuana Review

BACKGROUND:

As you are aware the City Commission enacted an ordinance, in December 2018, to opt-out of allowing "recreational marijuana" businesses in the city. The Michigan Regulation and Taxation of Marijuana Act (MRTMA) enacted in December 2018 decriminalizes the use and possession (with limits) of "recreational" marijuana by adults over the age of twenty-one. Additionally, the Act provides for the licensing of recreational marijuana businesses by the State. A recreational marijuana business, such as a marihuana retailer, may operate, by right, in any municipality in Michigan unless the municipality opts-out by ordinance. This statute does not replace the Medical Marijuana legislation enacted in 2016 and has many similarities and some key differences. One of the critical differences between the two laws is that communities had to "opt-in" to allow medical marihuana businesses in their communities whereas the recreational marijuana legislation requires communities to "opt-out" by ordinance to prohibit recreational marijuana businesses in their communities. At the end of the 2024 state legislative session there was discussion and bill proposals to combine the medical and recreational marijuana legislation to streamline the bureaucracy and administration of the two acts. This bipartisan effort died in lame-duck at the end of 2024 and while there is still discussion about doing this a clear path forward has not been identified at this time.

The MRTMA legislation allows adults over 21 years of age to possess up to 2.5 ounces of marihuana on their person, grow up to twelve plants, and have up to ten ounces of marijuana "secured" at home. It is important to note that municipalities cannot opt-out of allowing this to take place in their communities. However, communities do have local control over deciding to prohibit recreational marijuana businesses from locating within their municipality. Communities may also choose to opt-in to allow recreational marijuana businesses in their communities and may limit the number of businesses allowed.

At the request of the City Commission the administration has reviewed the recommendation on recreational marijuana annually since December 2018, most recently in March 2023 when attorney Jeff Schroeder from Plunkett Cooney presented to the City Commission and administration at a committee of the whole meeting. The administration continues to recommend remaining "opted out" of the allowance for recreational marijuana facilities, of any

kind, in the city. There are several reasons for this as noted below. While some of the legal logiams created by local selection criteria for communities who have opted in have cleared the fact that city legislative bodies are required, per the legislation, to choose winners and losers from applicants if they have limited the number of licenses available in their community. In the last couple of years several municipalities in southeast Michigan including Royal Oak, Pontiac, Warren, and Berkley have been or are currently involved in lawsuits related to their ordinances. Lance Boldrey, a cannabis attorney from Detroit based law firm Dykema Gossett PLLC says "If a city attorney is paying attention at all, they'll understand almost any ordinance they put forward will result in lawsuits against the city, they should also know they pay more for fighting the lawsuits than they could possibly earn in licensing fees or revenue sharing."

A couple of years ago in Berkley the city, the city council, and other officials including the City Manager were named in lawsuits in Oakland County court by companies not chosen to fill one of the three licenses through the competitive process contained in Berkley's ordinance. In October 2024 Redford Township's licensing process resulted in a 3-week campout in order to secure a spot in the community first come first served marijuana business license policy. Harper Woods also experienced issues with marijuana business operators vying for a license and were made to wait in the parking lot until a designated time when they ran to the doors when opened. People were injured and lawsuits resulting from ADA accessibility were brought upon the municipality. Choosing winners and losers for who gets a license and who does not (short of no numerical limit on the number of licenses) is challenge for any community. This challenge has resulted in protracted legal challenges, rewriting of ordinances or parts of ordinances (Detroit is on ordinance number 3 or 4) that has cost municipalities significant amounts of time and money.

The State of Michigan Cannabis Regulatory Agency (CRA) no longer tracks the number of municipalities that allow recreational marijuana businesses; however, according to statistics from the Michigan Department of Treasury there are a total of 310 communities (228 local municipalities, 78 counties and four Indian Tribes, out of 1,773, in the state that allow recreational marijuana businesses. Ten (10) of the forty-three communities in Wayne County allow recreational marijuana businesses; however, of the eighteen (18) communities that make up the Conference of Western Wayne, four (4) allow marijuana businesses. A quick internet search showed several marijuana deliveries companies (many located in Washtenaw County) that deliver to the Plymouth area. Should the city remain "opted out" of allowing marijuana businesses in town, residents do still have options to procure marijuana should they choose to do so via delivery services.

The sale of marijuana from licensed establishments is still, due to federal banking regulations, a cash business and therefore leads to public safety considerations related to potential robberies etc. According to data from the CRA in 2024 there were a total of 127 "break-ins" at marijuana facilities in the state. Of those "break-ins" 121 were at adult use/recreational marijuana businesses, ninety-one of them being at provisioning center/adult use retail locations. Many of the attached articles discuss the impact that "black-market" marijuana and the organized crime that comes with it have, many of the articles go on to say that illicit operators make it even more challenging for those businesses following the rules to operate in general let alone at a profit. A September 2024 Crain's Detroit Business titled "Loophole leaves illicit marijuana unchecked" says that an appeals court ruling in October 2023 upheld

a previous lower court ruling that illicit growers "...could not face felony charges due to voters passing the 2018 Michigan Regulation and Taxation of Marijuana Act." The article goes on to say that "The ruling, which the court admitted was "unjust" to the state's legal market, has created a blending of the legal and illegal weed markets in the state..." These types of issues are significantly impacting the marijuana business climate in the state creating turmoil and more uncertainty.

The industry, now seven years out from approval, has changed over the past year and with growers, some very large-scale multi-state firms, and retailers starting to close due to the significant fall in prices, that oversupply, has created. Many of the articles, specifically from the late part of 2024, indicate more businesses, growers, and retailers, closing shops. Some industry insiders indicate that they expect more of the same for 2025 and potentially into 2026 as the market adjusts to supply, pricing, and the number of businesses in the industry. Because marijuana is illegal federally there is currently no bankruptcy protection for marijuana businesses to reorganize their operations leaving them no choice but to close.

The Drug Enforcement Agency (DEA) gathered feedback in 2024 on the possibility of rescheduling marijuana from a Schedule 1 drug (no medicinal uses, and a high potential for abuse) to a Schedule 3 drug (drugs with a moderate to low potential for physical and psychological dependence). The potential rescheduling of marijuana would impact federal laws and policies related to criminal charges, banking, etc. that will certainly impact the industry in Michigan. As of this writing, the rescheduling has not taken place and there is no clarity, at this time, as to if it will be rescheduled or not.

In the recent State of the State address Governor Whitmer unveiled a \$3 billion "Mi Road Ahead" plan to fund fixing the state roads. This plan comes with a proposed 32% wholesale tax on marijuana, in addition to the 10% excise tax, and the 6% sales tax. The marijuana industry in the state is genuinely concerned and some experts predict even more marijuana businesses closing as well as increased unauthorized activity. Robin Schneider, director of the Michigan Cannabis Industry Association noted in a November article from Bridge Michigan "All I hear is how terrible everyone is doing. Everybody in the industry is in full panic mode right now."

Should the City Commission, by resolution, direct the administration to develop ordinance language allowing marijuana businesses in the city it would be a monumental task and require significant resources that would impact on the ability of the team to complete other tasks critical to the accomplishment of the City's strategic goals.

The administration has reviewed various recreational marijuana ordinance language in the past and the City Commission should be aware that these ordinances are lengthy, complex, and would be extremely time consuming and expensive to develop and implement.

As indicated one of the biggest challenges, probably the biggest challenge, in developing an ordinance to allow marijuana businesses in the city (assuming the commission would limit the number/type of businesses allowed) would be the development a "competitive process" in that ordinance to choose successful applicants for the limited number of licenses should the CRA receive more applicants for locations in the city than allowed by ordinance. Per Sec. 9.4 of the MRTMA legislation "If a municipality limits the number of marihuana establishments that

may be licensed in the municipality....and that limit prevents the department (State of MI) from issuing a state license to all applicants who meet the requirements...the municipality shall decide among competing applications by a competitive process intended to select applicants who are best suited to operate in compliance with this act within the municipality." In other words, municipalities are required by statute to choose winners and losers In a Michigan Municipal League podcast, related to recreational marijuana, Chris Johnson the league's General Counsel said "...the competitive process invites litigation."

Some municipalities have opted to allow for an "unlimited" number of licenses and made efforts to control the number of licenses by designating only certain areas of the community, through zoning ordinances. Additionally, the legislation does not allow a marijuana business within one thousand feet of a school. A map is attached for the commission's reference indicating the areas in the city within one thousand feet of a school. This becomes a challenge, particularly in a smaller community like Plymouth. This provision would relegate any establishment to a small portion of Ann Arbor Road, Main St., and Old Village area. Per the 2021 Community survey 62% of survey respondents said no to marijuana sales in downtown and 52% said no to marijuana sales in Old Village. Forty-three percent or respondents said no to sales outside of downtown and Old Village with 17% saying maybe. Should the commission choose to regulate the number of establishments strictly through zoning ordinances residents may mobilize, saying the elected officials are choosing winning/losing areas of the city for marijuana businesses via zoning regulations.

MRTMA legislation authorizes an excise tax on all licensed recreational marijuana establishments. The law further dictates how those tax revenues will be distributed in the following order: to pay the state back for their expenses first than 15% to municipalities in which marijuana establishments are located (proportionate to the number of local licensed retail establishments) then 15% to counties, 35% to the school aid fund, and 35% to the Michigan Transportation Fund. Excise tax revenue sharing for municipalities that allow retail and microbusiness amounted to \$58,288.66 per facility for the 2024 calendar year. While the industry did experience a record year revenue wise, which is what the revenue sharing is based on, the end of the year saw falling sales, businesses closing, and an uncertain year ahead. In comparison, in 2021 municipalities received \$58,100 for each licensed adult-use marijuana retail store or licensed microbusiness in their community.

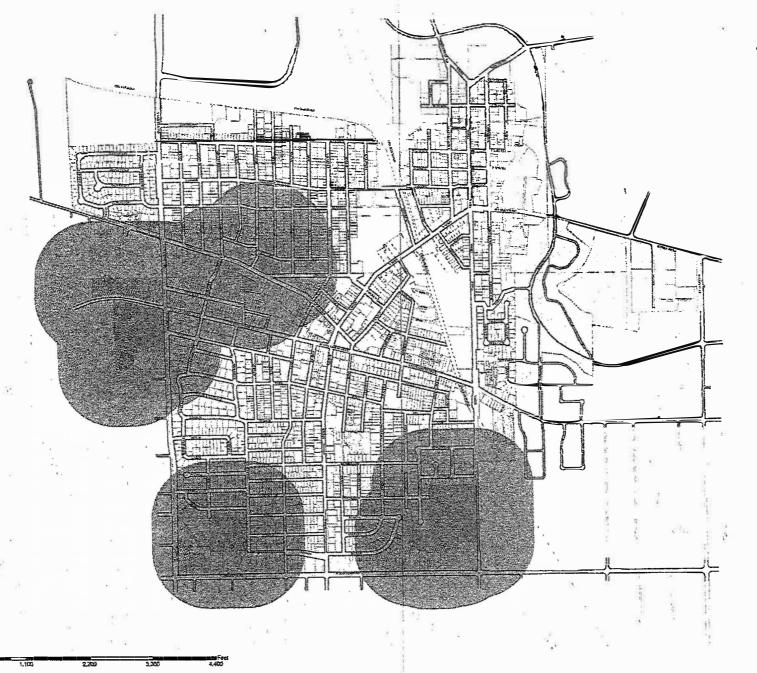
From an ordinance, regulation, zoning, and planning perspective, if the City Commission chose to opt-in, the commission in conjunction with the planning commission and other boards would have to develop and adopt a regulatory ordinance including the number and type of businesses permitted, an application process, rules and procedures, review criteria including merit-based selection criteria. In addition, from a zoning standpoint most, if not all, the City's zoning districts would need to be amended. This would include, but not be limited to, amending permitted and special uses within each zoning district and all associated ordinances and regulations to clearly define where the businesses could be located. For years, the city has had an ordinance that requires all businesses to abide by local, state, and federal law and this ordinance would require amendment as well.

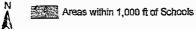
RECOMMENDATION:

Due to the current turmoil in the industry and for all the other reasons listed above the administration recommends that the city continue its position of opting out of the MRTMA. The administration believes that opting in will require significant staff and consultant resources and would be fiscally demanding and does not have an identified and readily accessible funding source. Additionally, the development of an ordinance could open the city up to costly legal challenges that may drag on for years as they have in other communities.

Should you have any questions in advance of the meeting please feel free to contact either one of us.

1000 FEET FROM SCHOOLS MAP







1,000 ft School Zones City of Plymouth Wayne County, Michigan

Revision Bate: Feb. 2017 Print Oate: 2/23/17 City of Phymouth GIS

101 S. Main Pipmouth, MI 48170 34.452-1234 www.cl.plymouth.mi.us



Gift Article

10 Remaining

As a subscriber, you have 10 articles to gift each month. Gifting allows recipients to access the article for free.



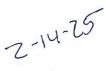






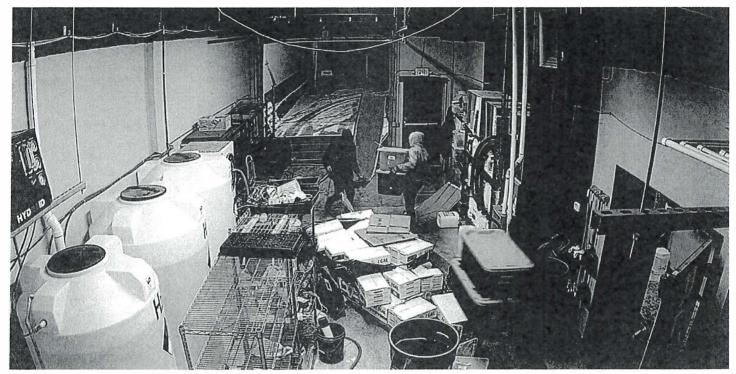


Good Morning, PAUL



in Michigan — but crime is still a problem

Gift Article



Credit: Screenshot

A screenshot of a surveillance video provided by the Detroit Police Department of a Feb. 1 burglary at a marijuana dispensary in the 13300 block of Foley Street on Detroit's west side.

Reprints

(1) Share

February 14, 2025 05:46 AM

Last month, thieves smashed through a bay door of Cloud Industries, a cannabis operator on Detroit's west side.

A reported \$500,000 of cannabis plants and equipment was taken ... this time.

It's the third break-in at Cloud's building on Military Street in Detroit in as many months.

Related →

Michigan weed prices plunge again as oversupply reaches astonishing highs

The great culling of Michigan weed companies could start in earnest in 2025

Weed companies enter receivership as part-owner faces mounting legal troubles

The question is whether the legalization of marijuana sales in the state curbed cannabis-related crime. While it did in some form — the sale and possession of certain amounts of marijuana is no longer a punishable offense — law enforcement say petty theft and other crimes aren't deterred.

And there's a rise of victims of marijuana-related crimes subverting investigations as the legal industry has turned to the black market to insulate from record-low prices across the industry.

No thanks, officer

Detroit Police Department leadership told Crain's Cloud Industries' owner, Kamal Chammout, has not cooperated with law enforcement to solve the three robberies at the grow facility.

"That seems suspicious to me at face value," said Commander Anthony O'Rourke, DPD's leader of the organized crime division. "We've asked the owner three times for video footage of the event. He's said he'll get it to us and, so far, it's not been provided. That definitely slows down the investigation."

Several emails, texts and phone calls to Chammout were not returned.

O'Rourke said this is now a common interaction with cannabis operators in the city as crime reporting has increased since legalization — but cooperation is waning as collapsing prices in the market are leaving operators with thin margins; opening the door for them to potentially break rules and laws themselves.

"Getting in contact with the victims of these crimes is very difficult," O'Rourke said. "Often times they will be certified to be a legal grow up, but they won't have a license to operate in the city of Detroit. There is almost always something going on in their facilities that isn't legal, but it's hard to investigate any of the crimes without cooperation. Everything the state has invoked, THC limits, etc., when you're running a legal business there's a lot to consider and overhead. The black market can cut costs and I suspect that's what's happening at a lot of these places that where crime is occurring."

Credit: Amy Barczy/Crain's Detroit Business

Cloud Industries' grow facility on Military Street in Detroit that experienced three break-ins in the last three months.

Chammout and his Cloud Industries have not been accused of any wrongdoing by the DPD or the CRA. They hold two Class C grow licenses from the state for their location, allowing them to grow 4,000 marijuana plants, and are licensed by the city to operate.

The company did receive a warning letter from the CRA in June last year after testing of its product revealed the presence of Spinosad, a banned insecticide.

Peter Vredeveld, an insurance broker for OVD Insurance in Grand Rapids, specializing in insurance products for the cannabis industry, told Crain's it's unlikely operators not reporting crimes is an

insurance scam to get paid while keeping the crime under the radar.

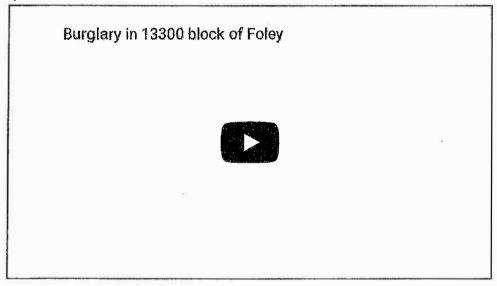
"You can buy coverage to cover your crops, but it's a lot of hoops to jump through and very expensive," Vredeveld said. "To get it, you basically have to build out Fort Knox at your facility. If you build out Fort Knox, then why do you need the coverage? No one is getting in."

Vredeveld said operators are often growing more plants than they are legally allowed, exporting to other markets or acquiring illicitly grown cannabis imported from other markets — all to create a greater profit margin in a struggling legal industry.

"You can barely make any money in cannabis right now," he said. "So these companies playing on the edges, they see opportunity in the black market. Michigan has a huge problem with illegal grows or people illegally growing more than they are allowed."

Oversupply in the market has cratered prices.

Adult-use marijuana prices plummeted 28.6% since January 2024 to an average cost of just \$66.50 for an ounce of marijuana flower this January. Three years ago, the average price of an ounce was \$184.90.



Breaking bad

Break-ins and theft have been commonplace in the industry since legalization, but data from the CRA may validate O'Rourke's suspicion that criminals are largely targeting either illegal grow operations, or retailers and growers not wanting regulators involved.

Reporting of break-ins to the CRA from across the industry dropped in 2024, down more than 43% from 2023. There were 91 break-ins at licensed retail stores last year; and another 23 break-ins at large Class C growing operations. In 2023, there were 178 break-ins at licensed retail stores and 18 break-ins at Class C grows.

Break-ins are self-reported to the CRA from operators, who are required to do so within 24 hours of the crime. The CRA could not immediately offer an explanation as to why break-ins at retailers

dropped year-over-year.

Aric Klar, CEO of Birminham-based Quality Roots which has 10 retail stores across the state, said criminals target non-licensed operations because they know security may be lax.

"Non-licensed stores and non-licensed warehouses do not have the same security measures as required for us by the CRA," Klar said.

Licensed cannabis operations in the state are required to have commercial-grade security doors with an electronic or keypad access; a commercial alarm system and a video surveillance system covering all areas where marijuana is transported or stored. Those cameras must be motion-activated; and their recordings must be stored for a minimum of 30 days.

That setup alone costs legal operators \$250,000 or more in some cases.

Besides petty theft, violence has also entered on the fringes of the industry.

Sam Simko, a 66-year old caregiver, was murdered at his Pontiac grow warehouse on Jan. 13.

Simko was executed in a suspected robbery-gone-wrong. Four suspects from Ohio have been charged with felony murder and armed robbery, The Oakland Press reported. Three of the suspects, taken into custody a week after the murder, were found with 50 pounds of marijuana, according to the Oakland County Sherriff's Office.

Caregivers in the state are allowed to grow a maximum of 72 plants under the 2008 Michigan Medical Marihuana Act, which allowed for private grows and sales on the small scale to protect medical patients. The city of Pontiac was aware of the operation, but it remains unclear whether Simko was operating above board of the regulations, according to reporting from The Oakland Press.

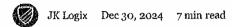
The 50 pounds of recovered marijuana could have easily come from a 72-plant operation, as long as it represented multiple six-week cycles, the average time it takes to grow an indoor marijuana plant to harvest.

The industry average for an indoor grow operation is a yield of a quarter pound to half pound of product per plant. To net 50 pounds in one grow cycle, Simko would have had to cultivate buds from 100 plants under optimal conditions.

The yield would also be very valuable to those Ohio criminals, with an estimated average value of \$55,360 in Michigan in December. In Ohio, where the assailants are from, that same 50 pounds would be worth nearly three times as much at \$153,920.

"This is all financially driven, as it's always been," O'Rourke said. "Because marijuana has gone legal, the black market still exists and there's a lot of people out there who are now able to grow and ship from much larger facilities, licensed or not, and it's very lucrative."





Everything to know about Michigan's Recreational Marijuana Laws - 2025 Update

Updated: Jan 9

Since JK Logix first reported on <u>recreational marijuana laws</u> in 2022, Michigan has become the <u>largest cannabis market</u> in the country (take THAT, California)! To keep pace with the industry's explosive growth, there have been several significant updates to Michigan's recreational marijuana laws since it's official legalization back in 2018.

So whether you're a long-time Michigan marijuana enthusiast, an out of state visitor, or a hard-working member of the cannabis industry, here's everything you need to know about Michigan's 2025 recreational marijuana laws, including new rules, purchase limits, industry insights, and tax information.

Recreational Marijuana in Michigan: The Basics

In 2018, Michigan became the first state in the Midwest (and 10th state nationwide) to legalize recreational marijuana under the Michigan Regulation and Taxation of Marijuana Act (MRTMA). Adults aged 21 and older may purchase, possess, and consume marijuana within the state. However,

marijuana remains illegal at the federal level, which means it's prohibited on federal lands or properties, even if they're in Michigan.

What's Allowed:

- Possession: You can carry up to 2.5 ounces of marijuana (with up to 15 grams being marijuana concentrate) and keep up to 10 ounces at home.
- Cultivation: Residents can grow up to 12 plants at a private residence, provided they are secured and not visible to the public. And while it has nothing to do with regulations, home growers also need to be okay with a pretty hefty electric bill...
- Gifting: Sharing up to 2.5 ounces with another adult is legal, as long as no compensation is involved. Merry Christmas Grandma:)
- Consumption: Marijuana can only be used in private spaces or licensed places like consumption lounges.

What's Prohibited:

- Consuming marijuana in public spaces (parks, streets, bars, etc.) or vehicles.
- Transporting marijuana across state lines.
- Offering marijuana as part of a promotion or event giveaway.

For visitors, the same rules apply, making Michigan a welcoming destination for cannabis enthusiasts.

+ A resource on getting from point A to point B: "Guide for Transporting Recreational Marijuana in your Personal Vehicle"



Key Updates to Michigan Marijuana Laws 2025

Here are the top 5 recreational and medical marijuana regulatory and industry changes JK Logix is tracking.

1. New or Amended Recreational Marijuana Laws

Since 2022, the Cannabis Regulatory Agency (CRA) has made several adjustments:

- Delivery Services Expansion: As long as you have a licensed <u>Michigan marijuana transport company</u> dispensaries can now offer
 recreational marijuana deliveries statewide. While medical deliveries were already allowed, this update provides greater access to
 recreational users. (Woo-hoo!)
- Social Use Spaces: More consumption lounges have been established as social spaces where folks can enjoy weed together. More on that below.
- Packaging Safety Standard Updates: Higher security standards are in place to ensure products are both secure and clearly labeled.

 Michigan requires that all cannabis packaging must be sealed and child-resistant. Packaging must also be made of food-grade materials to prevent contamination.
- Labeling Requirement Updates: Labeling requirements are extensive. The following information must be included on EACH product label:
 - Product Identity
 - Net Weight
 - o THC and CBD Content
 - Ingredients
 - Universal Symbol: A symbol indicating that the product contains THC must be included on the label.
 - Warning Labels: A label must be included indicating that the product may cause impairment.
 - Testing Information: information about the lab testing that was conducted on the product.
 - Batch Number: Each product must have a unique batch number that can be traced back to the manufacturing process.
 - Expiration Date: The label must include an expiration date or recommended use-by date. This is now mandated for edibles,
 concentrates, and vape products to curb contamination risks and better inform consumers about THC potency and components.

2. Decline in Medical Marijuana Usage

Medical marijuana use in Michigan has steadily declined, partly due to the accessibility of recreational cannabis. Between 2020 and 2025, the number of registered medical marijuana patients dropped by over 30%, with some dispensaries converting to recreational-only operations. While medical marijuana remains an essential option for certain patients, the industry's focus has clearly shifted toward recreational sales.

- > 3. Updated Purchase Limits for Edibles and Concentrates
- > 4. Changes for Out-of-State Visitors
- 5. Tax Structure for Cannabis Products

Michigan's marijuana tax remains one of the most straightforward in the U.S.:

- Recreational Marijuana Tax: A 10% excise tax on all recreational cannabis sales, in addition to the standard 6% state sales tax.
- Medical Marijuana Tax: Medical marijuana is not subject to the 10% excise tax but is still taxed at 6%.

Revenue generated from cannabis taxes is split 3 ways to support the local municipalities and counties where they reside (30%), the School Aid Fund for K-12 education (35%), and the Michigan Transportation Fund (35%.)

Below, you'll find a chart that dives deeper into revenue share as categorized by Michigan counties:

E	CONTRACTOR OF STREET	THE TAXABLE OF THE PERSON NAMED IN	na contrastos a a c
	County	# of Licenses	Revenue Distribution
B 25	San Ber and Edition of the Comments		6 F F F R R R
	Detroit	33	\$1,949,850
eda de estable			9 ×
	Ann Arbor	26	\$1,536,245
		TAT TATE 188 181 1	900 O 1 8 1
	Lansing	24	\$1,418,072
26 261 U /2 2525A	U 1/2 22 22	ATTEMPORE NO DE LA COLOR	4 (4)(m) (m) (m) (4 (4) (4) (5)
	Grand Rapids	23	\$1,358,986
A 58 5 51 151 151 15155	THE TO P AND THE SERVICE	\$" \$\$\$; \$\$ [0.56.94] \$1 0.60X [0.408.5	H 18 18 18 18 18 18 18 18 18 18 18 18 18
	Kalamazoo	18	\$1,063,554
	Destinate man of St. Section	C 69 (00.10) 90 (1.8.793660	(*) present to the (ii)
	Monroe	16	\$945,382
a a	AMERICA SI DE DE DES	0 # H H H H H H E 1968	ME A MANDER OF THE A
	Bay City	16	\$945,3 82
CALLET THE PARK IN MANY	E 40,420,6320 320	9 X 9 9 X 0 8 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M 1 M	W ESTAM STATE OF
	Big Rapids	15	\$886,295
\$1	#25444 (MA) (C+C+44	100 00 0 000 1 000	E T 5 2002 1 1 5
	Battle Creek	15	\$886,295
5 U 4 X 3	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$	D F (9) 8 39(3 D00000	
	Bangor	15	\$886,295
9 9 49 1 1 14444	EXPERIMENT IN A PROPERTY OF	CONTRACTOR OF THE TAX OF THE PROPERTY OF THE	Section that the desired

Data taken from 2023 tax/fee revenue recipients by city by Gus Burns

The Michigan Cannabis Industry in 2025

We think it'd be fair to say that over the past 6 years since legalization, Michigan's weed market has been growing like a... weed.

- Number of Dispensaries: By 2025, Michigan is home to over 600 recreational dispensaries and thousands of licensed cultivators, processors, and transporters.
- Economic Impact: Cannabis sales exceeded \$3 billion in 2024, solidifying Michigan's position as one of the largest cannabis markets in the U.S.
- **Job Creation:** The industry now employs close to 30,000 people across various functions, from cultivation to customer service roles at dispensaries to your favorite secure cannabis transportation companies.
- Social Equity Programs: Designed to support individuals from disproportionately affected communities, these initiatives offer substantial benefits like reduced licensing fees and business support.



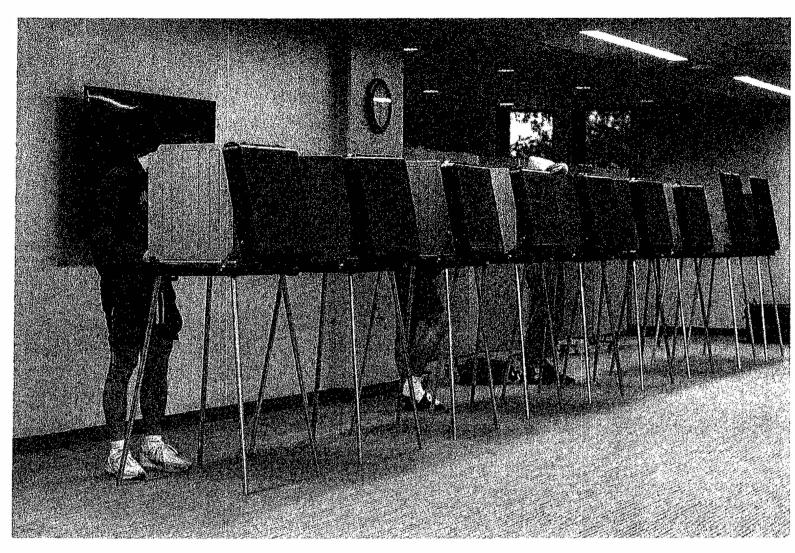
Unlimited Digital Access - \$1 a week for a whole year - Sale Ends 1/31/25

Advertisement

POLITICS & ELECTIONS

Michigan voters overwhelmingly rejected new marijuana business proposals

Updated: Nov. 07, 2024, 1:15 p.m. | Published: Nov. 06, 2024, 1:47 p.m.



Michigan State University students cast their ballots in the MSU Union Building in East Lansing, Mich. on Monday, November 4, 2024. The Union is located at 49 Abbot Rd. Charlie Nick | MLive.com



By Gus Burns | fburns@mlive.com

Ballot proposals seeking to expand marijuana commerce across Michigan largely failed on Nov. 5.

Among 12 ballot initiatives identified by MLive, eight that sought to expand the number of marijuana licenses failed, three passed and another that would have prohibited all marijuana commerce was rejected.

Trump Revokes Temporary Protected Status For 600,000 Venezuelans

Nearly five years after recreational marijuana sales began in Michigan, communities are still debating whether to allow cannabis businesses within their borders.

Advertisement

AL A STREET, S

As of September, 139 municipalities had opted to allow marijuana businesses, while 1,370 had opted out of the cannabis industry, according to Cannabis Regulatory Agency monthly statistical reports.



Democracy depends on informed citizens.

DAILY AT 9 A.M.

Sign up for Michigan Politics for more news about lecal government and issues.

jbuzuvis@plymouthmi.gov

Sign Up

By signing up, you agree to our <u>user agreement</u> (including the <u>class action waiver</u> and <u>arbitration provisions</u>), and <u>privacy policy</u>.

RECOMMENDED • MLIVE.COM

Man burned in explosion while trying to extract THC from marijuana in motel bathroom Jan. 24, 2025, 9:42 a.m.

<u>To combat Trump's moves, Kalamazoo Township proposes protections for immigrants, LGBT Jan. 26, 2025, 8:05 a.m.</u>

The following list contains voting results for proposals that were before voters on Nov. 5.

- Berrien County, Niles Township: <u>a proposal</u> to rescind the 2019 ordinance banning marijuana businesses and to allow a minimum of four retail, one secure transporter and one safety compliance lab licenses passed with 52% of the vote, 3,002-,2,757
- Berrien County, Royalton Township: a proposal to allow up three each of grower, processor, microbusiness and retailer licenses failed with 44% of the vote, 1,291-1,619.
- Gladwin County, Tobacco Township: a proposal to allow marijuana businesses passed with 50.5% of the vote, 794-779
- Ingham County, Mason: a proposal to create a charter amendment allowing for two marijuana retailers failed with 43% of the vote, 2,675-1,979
- Livingston County, Howell: a proposal to create a charter amendment allowing for two marijuana retailers failed with 48% of the vote, 2,471-2,722
- Monroe County, Bedford Township: a proposal to repeal the communities ban on marijuana businesses and allow up to five retail businesses failed with 36% of the vote, 6,501-11,473
- Monroe County, Erie Township: a proposal to allow a marijuana retail business failed with 40% of the vote, 917-1,388
- Oakland County, Clawson: a proposal to create a charter amendment allowing for two marijuana retailers passed with 54% of the vote, 3,824-3,269
- Oakland County, Lathrup Village: a proposal to repeal the prohibition on marijuana business and another to allow two retailers and two safety compliance labs both failed with 41% and 42% of the vote, respectively, 1,216-1,758 and 1,238-1,742
- Oakland County, Royal Oak Township: a proposal to ban all marijuana businesses failed with 48% of the vote, 548-589

 Washtenaw County, Lodi Township: a proposal to allow five grow and two processing licenses failed with 38% of the vote, 2,524-1,529

If you are aware of any proposals that were before voters and not included in this list, please contact reporter Gus Burns at fburns@mlive.com

If you purchase a product or register for an account through a link on our site, we may receive compensation. By using this site, you consent to our <u>User Agreement</u> and agree that your clicks, interactions, and personal information may be collected, recorded, and/or stored by us and social media and other third-party partners in accordance with our <u>Privacy Policy.</u>

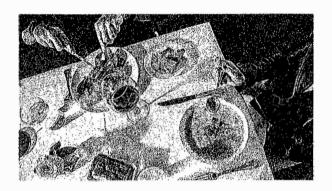
TO BE THE VERY TENTON AND RESIDENCE RESIDENCE OF SECURIOR SERVICE OF SECURIOR SERVICE.

Sponsor Content

Get your passport to culinary adventure Feb. 23-March 1

Experience Michigan's Most Exciting Foodie Town during Traverse City Restaurant Week.

Traverse City Tourism



Around the Web

Click here for more information

vw.com | Sponsored



Subscribe



WEED **CANNA-BUSINESS**

CANNA-BUSINESS LOCAL BUSINESSES

Cannabis company shutters Adrian facility as Michigan industry struggles

The average price for an ounce of recreational flower dropped from more than \$512 in January 2020 to \$74 in October

By Steve Neavling

Nov 18, 2024 at 4:12 pm

SEND A NEWS TIP











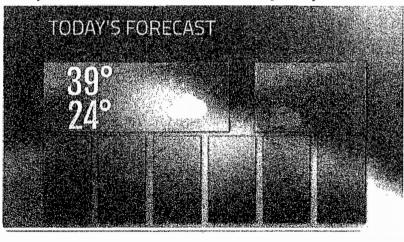






Listen to the article now Audio by Carbonatix

7 Day Weather Forecast for DETROIT, MI for January 30, 2025





Cannabis wholesaler Tend. Harvest. Cultivate is closing its Adian facility as growers continue to struggle with low prices

A prominent cannabis wholesaler in Michigan announced it will close its Adrian facility as part of a strategic plan to streamline operations and strengthen its financial position as the industry contin ^{7 Day Weather Forecast for DETROIT, MI for January 30, 2025} competition.

<u>Tend.Harvest.Cultivate.</u>, which operates its Grand Rapids facility, which will serv production, and distribution.

The decision to close the Adrian facility market, including significant price compression. The average price for an ounce of recreational flower dropped from more than \$512 in January 2020 to \$74 in October, an 86% decline, according to the Michigan Cannabis Regulatory Agency.

During the same period, an ounce of medical flower dropped from \$267 to \$92.60.

"We want to extend our heartfelt thanks to the Adrian community, our employees, our customers, and the City of Adrian for their incredible support and partnership," CEO Brandon Kanitz said in a news release Monday. "We are deeply grateful to have been welcomed by such a vibrant community and to have had the opportunity to contribute to the local economy and the city's growth."

The company's brands include Fluresh, Carbon, Mr. X, and Jasper, according to its website.

Since its establishment in Adrian, Tend.Harvest.Cultivate. has supported local causes, collaborated with small businesses, and contributed to the local economy. The company emphasized its pride in the relationships it built with community members, customers, and local partners.

7 Day Weather Forecast for DETROIT, MI for January 30, 2025

The closure, however, was described as sustainability.

"While closing the Adrian facility was a difficult decision, it enables us to concentrate our efforts on our more profitable assets, allowing us to better serve our customers for years to come," Kanitz said.

Employees impacted by the closure will receive resources and support during the transition, including 60 days of severance pay. The company is also working to relocate team members where possible.

The decision reflects broader market pressures within the cannabis industry, particularly declining prices and increased competition. By consolidating operations at its Grand Rapids facility, Tend.Harvest.Cultivate. aims to improve efficiency and performance while maintaining a foundation for future growth, the company said.

Despite the closure, the company expressed deep gratitude for the Adrian community's support.

"We are sincerely thankful to have been part of Adrian's community and depart with gratitude for everyone who has been part of our journey," the company stated.

Tags: Canna-Business | Local Businesses | Weed | Adiat |

Cannabis | dispensaries | prices | cannabis grower





Election coverage you value

DONATE



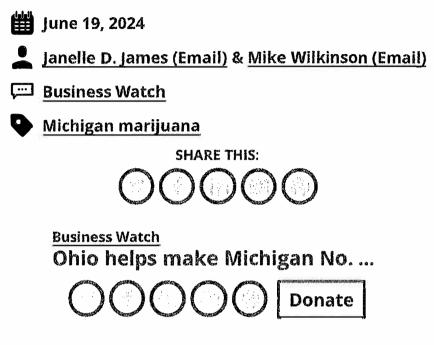
Business Watch

Ohio helps make Michigan No. 1 in weed sales — but perhaps not for long



Michigan's nearly \$3.2 billion recreational marijuana market is bolstered by the tens of thousands of customers from Ohio who can get to Monroe Township's so-called "green mile" off I-75, just 11 miles north of the border. But some of those sales could

return to Ohio in the next couple of years as its own recreational market, opening this year, grows. (Bridge photo by Mike Wilkinson)



Listen to this article

" ADAURIS

- Michigan reportedly sells the mest legal cannabis of any state between the coasts, benefitting from customers in neighboring states where it is not legal
- But Ohio legalized recreational cannabis last November and retailers there
 are expected to begin sales as early as this month
- Experts say the change will eventually dig into sales in Michigan, where dozens of cannabis retailers have positioned themselves close to the Ohio border

Michigan's status as the Midwest's top weed-selling state — its \$3.2 billion in annual sales bolstered by residents from neighboring states — faces a new challenge: Ohio will soon have its own burgeoning recreational cannabis market.

That change, starting as early as this month, is expected to take a bite out of Michigan's cannabis sales, which at times have even surpassed sales in California, a

state with four times the population and a long history of legal marijuana use.

But it could take years before Ohio's market matures enough, experts say, to stop the thousands of Ohioans from crossing the border for their weed needs.

SPONSOR

"Usually it takes 18 to 24 months just to start off a program ... and get something up and running," said Beau Whitney, chief economist for the <u>National Industrial Hemp</u> Council of America.

That gives Michigan's retailers — and the municipalities getting hundreds of thousands of dollars in marijuana tax money — some time before they face substantial competition.

As of now, there's not much competition, said Andrew Narvaez, a Toledo resident who talked with Bridge Michigan as he visited King of Budz, a marijuana retailer just 12 miles north of the Ohio border.

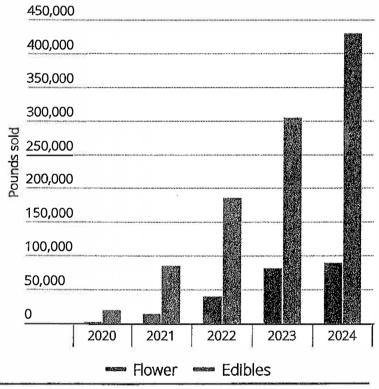
He said the cost for medicinal marijuana in Ohio is four times higher than recreational marijuana in Michigan. So, for now he said, it's just a better deal to head north to Monroe Township, where seven stores form a "green mile" of marijuana businesses on LaPlaisance Road that begins at I-75.

"It needs to be as cheap if not cheaper," said Narvaez, 32, for him to buy marijuana in Ohio.

It wasn't always cheap in Michigan: In 2020, an ounce of flower cannabis went for over \$400; by 2023 and this year, it had fallen to just under \$90. It could take the Ohio marijuana market a long time to grow and have enough competition to get to the same point.

Michigan weed sales soar since legalization

Sales of flower and edible marijuana products has risen quickly since legal recreational marijuana was allowed following a statewide vote in 2018, with many stores flocking to border counties like Monroe to take advantage of customers from states where marijuana is not legally sold. But Ohio just approved recreational marijuana sales, a move that could slow sales.



Source: Michigan Cannabis Regulatory Agency

Bridge - Mike Wilkinson

Ohio legal, but it will take time to grow

All told, Monroe Township has 16 marijuana retailers; exceeded only by Detroit, Ann Arbor, Lansing, Grand Rapids and Kalamazoo — all cities whose populations dwarf the township's population of just over 14,300 people.

Related:

Marijuana edibles, vape pens in Michigan schools prompt calls for reform

- Michigan local governments getting \$87 million from marijuana sales
- Michigan marijuana industry sees record sales, even as some struggle

Jeff Hall, city administrator of tiny Morenci in Lenawee County, literally bordering Ohio, knows exactly why five retailers chose his small, 2,200-person city: It's on the border. The city capped the number of stores at five but Hall said more wanted to set up shop.

"We had quite a lengthy list that wanted in," he said.

Ohioans make up roughly half of the customers at the Monroe Township stores, according to a Bridge Michigan review of cars in retailers' parking lots, and make up to 70% of all sales in the township's retailers, township Supervisor Alan Barron told Bridge.



Monroe Township Supervisor Alan Barron at the inclusive playground the township built using some of the community's marijuana adult-use tax proceeds from the state. The township, one of only three communities in Monroe County to allow recreational marijuana stores, has 16 retailers, most just off I-75. Ohioans make up half the cannabis business, officials say. (Bridge photo by Mike Wilkinson)

Border towns in other parts of Michigan also get waves of customers from neighboring states. Retailers set up shop in New Buffalo, near the Indiana line, and in Menominee and other Upper Peninsula counties bordering Wisconsin.

Every Michigan county that borders Wisconsin, Indiana and Ohio has cannabis retailers and their proximity to those states is part of the allure: Bridge estimates that more than 5 million people in those states are within 100 miles of the Michigan border.

But now, the biggest market — Ohio — is allowing recreational sales. It will take time to add stores and capacity. But as that market expands, it will eventually have a negative impact on Michigan sales, Whitney said.

"A lot of your retailers bordering Ohio, they're going to be hit the hardest, and so their revenue is going to go down," said Whitney of the National Cannabis Industry Association. "What I'm forecasting in Michigan is an actual decline in revenue," as demand for cannabis in Ohio increases, he said.

The change won't happen overnight. It will depend on how quickly the state can convert its medicinal shops for recreational use.

In the Toledo area, where many Michigan marijuana customers who are coming in from Ohio live, none of the existing medicinal cannabis stores are big enough to rival those in Monroe Township — at least not yet.

The lure of good product, low prices

California has dominated the cannabis industry since it was the first state to legalize cannabis for medicinal use in 1996. Despite the population difference, Michigan this year has sold more cannabis products than California, according to at least one measure.

In February, Michigan sold over 20.8 million pack units, defined as a single packaged cannabis product that could either be an edible or flower, according to data from BDSA, a cannabis analytics firm based in Colorado. California sold just over 20.5 million pack units.

SPONSOR

The following month, Michigan surpassed California in total products sold when consumers bought over 22 million packaged products while consumers in California only bought just over 21 million products.

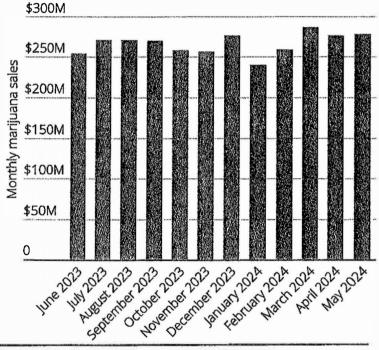
Data from BDSA shows that in the last four months, the two states have gone back and forth in the total number of products sold, but cannabis is more profitable in California than it is in Michigan.

Even in the months when Michigan sold more products, total dollar sales in California were nearly twice as high, BDSA found. In February, the total retail sales in California were over \$408 million but in Michigan, retail sales totaled \$261 million. Similarly, California's sales were \$427 million in March compared to Michigan's \$288 million.

But there is no question that Michigan's recreational marijuana market is big, growing from nothing to an average of \$266 million in sales every month in the past year, according to the state's Cannabis Regulatory Agency. Only California, Washington and Illinois generate more in marijuana tax revenue than Michigan. Both Washington and Illinois tax cannabis at a far higher rate than Michigan.

Michigan 'weed' market tops \$3B

Michigan's more than 700 marijuana retailers sold nearly \$3.2 billion in products in the past year, making the state one the largest recreational marijuana markets in the country, at times exceeding even California. Michigan's sales have been boosted by residents of neighboring states that haven't legalized recreational marijuana.



Source: Michigan Cannabis Regulatory Agency

Bridge

- Mike Wilkinson

A Michigan retailer told Bridge Michigan that one reason the state's prices are so low is there are too many licensed retailers trying to outsell each other.

"I think that there's so many people out there undercutting each other on pricing. That's the problem," said Jerry Millen, owner of <u>The Greenhouse</u>, a cannabis shop in Walled Lake.

"Manufacturers are producing product and not placing enough margin on their profits to even stay in business. Everybody's got a mentality, like, 'Well, I'll just put the other guy out of business by selling so cheap.'Doesn't work that way," Millen said.

Frederika McClary Easley, vice president of the <u>Minority Cannabis Business</u>
<u>Association</u> said that one way to address the low prices and still remain competitive, especially as Ohio enters the market, is for more retailers to open in localities that originally opted out of having cannabis shops.

"In order for Michigan to really be able to claim its stronghold, it's going to need to balance out that supply-and-demand piece and make more sure municipalities are opting in," Easley said.

"One of the benefits that Michigan has is that the quality of their cannabis is still being regarded," she said. "If people are already used to driving, if it's ... not that long of a drive, as long as it makes sense monetarily, I feel like they'll still do that."

Pot payouts

Michigan distributed over \$87 million from marijuana sales taxes to 198 municipalities and the 71 counties where adult recreational marijuana retailers are allowed. That's up 46% from the \$59 million distributed the year before.

Marijuana revenue per

- 1,000 residents
- More than \$40,000
- \$20,000 to \$39,900
- \$10,000 to \$19,900
- **Solution** Less than \$10,000
- No retail stores

Municipal distributions

Here is how much each municipality that allows recreational marijuana sales got in fiscal year 2023. For each retail license in the community, it gets \$59,086 from the state. For some communities, 2023 was the first year legal marijuana sales were allowed. You can search by community or county.

۹ Search				
	Retaillers	MARIA DVO MILONE	idingelikom 1072/(%)	
Alpeña (Alpena)	3	\$177,259	71	
Benton Harbor (Berrien)	4	\$236,345	52	
Crystal Falls (Iron)	· 2	\$118,173	14	
Evart (Osceola)	1	\$59,086	14	
Flint (Genesee)	, 9	\$531,777	28.2	Section of the second
Grand Rapids (Kent)	23	\$1,358,986	54.2	
				9

(Oakland)	10	\$590,864	42.5
Inkster (Wayne)	6	\$354,518	128
lron Mountain (Dickinson)	2	\$118,173	14

Source: Michigan Department of Treasury

Bridge

- Mike Wilkinson

Cannabis sales boost local communities

For Michigan communities that have allowed the retailers, the decision has led to tens of thousands of dollars in shared marijuana-generated money. In Monroe Township, the municipality budgeted for \$500,000 this year — and got \$945,000 (\$59,000 for each store).

Alan Barron, the township supervisor, said the township has used the money to add police protection, fix roads and upgrade a park playground, making it inclusive for people with disabilities.

And though residents have complained about the extra traffic on LaPlaisance Road — the main artery to get onto southbound I-75 — the pluses have outweighed the minuses, Barron said.

"Really, never had the money to do it," Barron said, talking about park upgrades, including tennis and basketball courts. "Now we do."

Barron, a retired math teacher who said he voted against the 2018 marijuana legalization ball or proposal, is familiar with the stores, having visited most in his capacity as municipal leader. He said he does not fear what could happen with the legalization in Ohio.

For now, they'll keep selling cannabis and his township will continue sharing in the state revenues from the sales.

"Your big stores are going to survive," he said.

Related Articles:



Advertisement



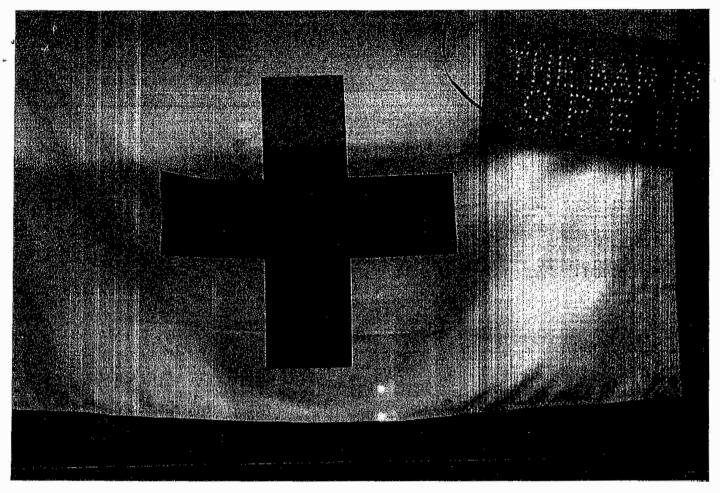
CANNABIS

Medical marijuana accounts for less than 1% of Michigan sales. Is it time for a change?

Published: Dec. 23, 2024, 7:00 a.m.



By Gus Burns | fburns@mlive.com



File photo - A medical marijuana store in Bangor, Michigan on Monday, Feb. 24, 2020. Joel Bissell | MLive.com

LANSING, MI — Only 62 cents of every \$100 spent on marijuana in Michigan in the past year went toward medical marijuana.

Since the first recreational stores opened in 2019, total marijuana sales have boomed. They're currently on pace to surpass \$3.3 billion this year. But that has come at the expense of a once-thriving medical marijuana market that's now on life support.

The medical customer base - 81,273 registered patients as of November - continues to dwindle as certifications lapse and aren't renewed.

By comparison, the state had 276,253 registered medical marijuana patients five years ago.

Advertisement

Ad removed. Show details

Among the nearly 850 marijuana shops operating across the state by Dec. 1, less than a quarter were licensed to sell medical pot, and when they do, the medical products receive scarce shelf space. MLive identified just a dozen shops selling medical product only.

But the state still maintains different laws and tax structures to regulate medical marijuana and spends millions of dollars a year to do so.

Legislators and cannabis business leaders have wanted to combine the medical and adult-use markets for years, but proposed legislation that would have done so is likely dead as a result of political infighting in the waning days of the lame-duck session.

House bills <u>5884</u> and <u>5885</u> had sought to eliminate the medical market and merge certain aspects with the recreational regulatory structure by 2026.

The proposed laws would have allowed medically registered patients to buy recreational products while still receiving the perks of being a medical patient, meaning they wouldn't be subject to the 10% recreational excise tax.

Advertisement

Furthermore, current laws barring sales to customers under 21 wouldn't apply to medical marijuana patients, who can buy the drug as young as 18.

The bills call for existing medical marijuana licenses to be automatically converted to adult-use in March 2026. However, municipalities that don't want recreational businesses have the option to pass ordinances banning the changeover within their borders.

Michigan medical marijuana monthly sales

Monthly sales

Oct	Jan	Арг	Jul	Oct	Jan	Apr	Jul	Oct
2022	2023				2024			

Chart: Scott Levin | sievin@mlive.com · Source: Cannabis Regulatory Agency · Get the data · Created with Datawrapper

The proposed laws received bipartisan support — they were sponsored by state Rep. Jimmie Wilson Jr., D-Ypsilanti, and state Rep. Graham Filler, R-St. Johns — as well as backing from the Michigan Cannabis Industry Association, the largest cannabis trade organization in the state.



Any changes to the marijuana law require a super-majority, 3/4 vote of the Legislature, since the laws were created through a citizen ballot initiative.

"The issue our members are having is they have to file two applications each year, one for med and one for rec, and they also have to pay double license fees for that," said Robin Schneider, director of the Michigan Cannabis Industry Association. "And then there are regulatory duplications that they have to adhere to because, because the programs are separate, and so it's very costly and expensive for them to be running two parallel programs within their facility."

Until December 2021, marijuana businesses were required to also have a medical marijuana license. Since that rule has expired, a minority of business are opting to retain dual licenses.

The Cannabis Regulatory Agency spent \$9 million — nearly \$755,000 per month — for wages, benefits and other costs to regulate the medical market over the last 12 months, including processing renewals, new licenses, inspections and enforcement. The agency spent \$20.4 million regulating recreational marijuana over the same

period.

Schneider called proposed legislation to merge the markets "long overdue."

Supporters of a merger say the changes would give medical patients more options for marijuana, while reducing administrative and business costs needed to sustain the evaporating medical market.

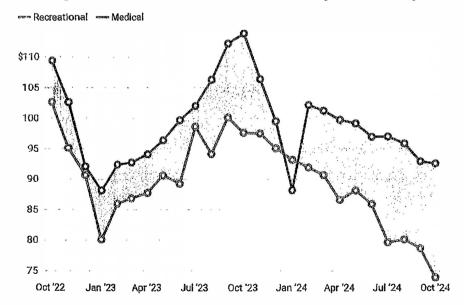
Advertisement

George Brikho, who operates the Jazz Cannabis Club recreational marijuana store in Detroit and previously led the now-defunct Michigan Medical Marijuana Association, said most medical customers have already been pushed aside by corporate profit seeking.

"It's pretty much all mass-produced product," Brikho said. "It's not focused on medical. Certain marijuana is good for certain illnesses or health problems, and the market has veered away from that.

"It's hard to find strain-specific marijuana for patients, and medical marijuana patients are giving up their cards."

Michigan medical vs. recreational marijuana cost per ounce



Get the data · Created with Datawrapper



There has been little opposition to the proposed bills.

The Michigan Sheriff's Association opposed a previous version that would have stripped some funding to law enforcement. Matt Saxton, the organization's director, said the latest versions no longer do that and the Sheriff's Association is now "neutral" on the proposal.

What politicians and business leaders are now seeking is "just a clean merge," Filler said, "just to have one act in the state of Michigan to cut down on the bureaucracy and ... allow this to be an industry you want to invest in in the state of Michigan because we're regulated and we have rules and laws that make sense."

MICHIGAN MARIJUANA

Move over wine, these Black moms are lighting up stigma and selfcare with cannabis

After cannabis linked to higher stroke risk, Michigan doctor calls for more research

Marijuana could be rescheduled by feds. What it means for Michigan

TERRETOR DE REST. THE FIRST CONTROL OF THE STANDARD CONTROL OF THE PROPERTY OF THE CONTROL OF THE STANDARD CONTROL OF THE STAN

Are Michigan marijuana customers vaping the real stuff or the results of a science experiment?

Michigan's weed industry topic of new documentary

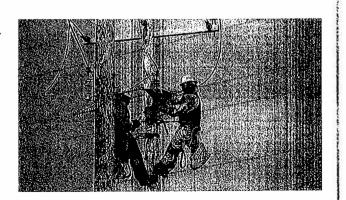
If you purchase a product or register for an account through a link on our site, we may receive compensation. By using this site, you consent to our <u>User Agreement</u> and agree that your clicks, interactions, and personal information may be collected, recorded, and/or stored by us and social media and other third-party partners in accordance with our <u>Privacy Policy</u>.

Sponsor Content

DTE Energy Is Committed to Keeping Energy Affordable And Reliable

The goal is to lower customers' bills and better withstand extreme weather.

DTE Energy





Politics & Elections

Election Day photos

2024 results

Who did you vote for?

Get our politics newsletter

Opinion

Advertisement



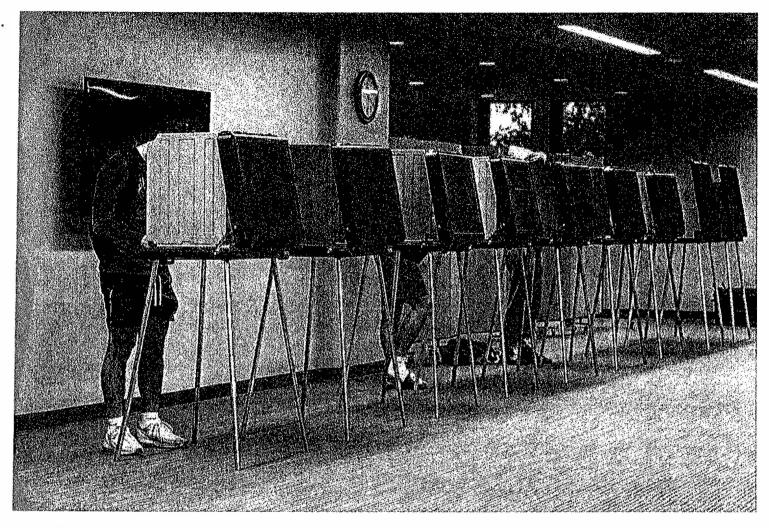
stretch financial wellness"
See Your Path to Financial Freedom

Get St

POLITICS & ELECTIONS

Michigan voters overwhelmingly rejected new marijuana business proposals

Updated: Nov. 06, 2024, 4:20 p.m. | Published: Nov. 06, 2024, 1:47 p.m.



Michigan State University students cast their ballots in the MSU Union Building in East Lansing, Mich. on Monday, November 4, 2024. The Union is located at 49 Abbot Rd. Charlie Nick | MLive.com



By Gus Burns | fburns@mlive.com

Ballot proposals seeking to expand marijuana commerce across Michigan largely failed on Nov. 5.

Among 12 ballot initiatives identified by MLive, eight that sought to expand the number of marijuana licenses failed, three passed and another that would have prohibited all marijuana commerce was rejected.

Nearly five years after recreational marijuana sales began in Michigan, communities are still debating whether to allow cannabis businesses within their borders.

Advertisement

As of September, 139 municipalities had opted to allow marijuana businesses, while 1,370 had opted out of the cannabis industry, according to Cannabis Regulatory Agency monthly statistical reports.

RECOMMENDED • MLIVE.COM

<u>Voters deciding dozens of ballot measures affecting life, death, taxes and</u>
<u>more Nov. 5, 2024, 6:47 p.m.</u>

Marijuana growers, processors not coming to Lodi Township as proposal fails Nov. 6, 2024, 10:40 a.m.

The following list contains voting results for proposals that were before voters on Nov. 5.

 Berrien County, <u>a proposal</u> to rescind the 2019 ordinance banning marijuana businesses and to allow a minimum of four

retail, one secure transporter and one safety compliance lab licenses passed with 52% of the vote, 3,002-,2,757

- Berrien County, Royalton Township: a proposal to allow up three each of grower, processor, microbusiness and retailer licenses failed with 44% of the vote, 1,291-1,619.
- Gladwin County, Tobacco Township: a proposal to allow marijuana businesses passed with 50.5% of the vote, 794-779
- Ingham County, Mason: a proposal to create a charter amendment allowing for two marijuana retailers failed with 43% of the vote, 2,675-1,979
- Livingston County, Howell: a proposal to create a charter amendment allowing for two marijuana retailers failed with 48% of the vote, 2,471-2,722
- Monroe County, Bedford Township: a proposal to repeal the communities ban on marijuana businesses and allow up to five retail businesses failed with 36% of the vote, 6,501-11,473
- Monroe County, Erie Township: a proposal to allow a marijuana retail business failed with 40% of the vote, 917-1,388
- Oakland County, Clawson: a proposal to create a charter amendment allowing for two marijuana retailers passed with 54% of the vote, 3,824-3,269
- Oakland County, Lathrup Village: a proposal to repeal the prohibition on marijuana business and another to allow two retailers and two safety compliance labs both failed with 41% and 42% of the vote, respectively, 1,216-1,758 and 1,238-1,742
- Oakland County, Royal Oak Township: a proposal to ban all marijuana businesses failed with 48% of the vote, 548-589
- Washtenaw County, Lodi Township: a proposal to allow five grow and two processing licenses failed with 38% of the vote, 2,524-1,529

Advertisement





the gift that gives all year long. Please support our work.	
(CO) 内状形形型 MONTH (CO)	
a a	

Business Watch

Whitmer roads tax plan may drive marijuana shops out of business, experts say



A proposed marijuana wholesale tax could put retailers out of business, experts say. (Shutterstock)

===	February 14, 2025
8	Janelle D. James (Email)
	Business Watch
Q	Michigan marijuana, Gov. Gretchen Whitmer, Michigan roads
	SHARE THIS:
	Business Watch Whitmer roads tax plan may dr
	OOOOO Donate

Listen to this article

11/1: ADAURIS.AI

- Gov. Whitmer's \$3 billion 'Mi Road Ahead' plan proposes a 32% wholesale tax on marijuana
- Consumers are already paying a 10% excise tax in addition to the state's 6% sales tax
- · Some predict that higher taxes could lead to increased illicit market activity

Michigan's cannabis industry is sounding alarms about Gov. Gretchen Whitmer's plan to raise \$470 million per year for reads by imposing a 32% wholesale tax on marijuana.

The governor recently proposed a new \$3 billion "Mi Road Ahead" plan that she called "fiscally responsible and balanced." She said Michigan's "industry friendly" marijuana tax is the fourth-lowest in the nation and helped fuel an explosion of marijuana retailers.

The proposed tax increase would come atop the 10% excise tax on recreational marijuana that consumers pay on top of the state's 6% sales tax. The wholesale tax

down from \$204 in 2021.

In 2023, the excise tax on marijuana generated over \$270 million in revenue for the state. Tax revenue from recreational marijuana sales is split between schools, roads and local governments. Michigan sells an average of about \$265 million per month of marijuana, according to the Cannabis Regulatory Agency.

The tax increase ultimately would be paid by consumers: A vape pen that costs an average of \$20 would be about \$27 or more, Williams explained.

Some businesses may not survive, said Cassin Coleman, chair emeritus of the National Cannabis Industry Association's scientific advisory committee.

"There's not enough space currently in the margins in our industry to take on another 30% burden," said Coleman. "So that would mean either the price would go up ... or people would not be able to continue and would leave the industry, which would also increase prices because of the reduction in supply," Coleman said.

'Full panic'

One of the reasons why cannabis is so cheap in Michigan is because there is an oversaturation of products in the market due to the state's low taxes, said Robin Schneider, director of the Michigan Cannabis Industry Association.

"The value of the product, because there's so much cannabis in our system, the prices have plummeted, so those growers are not even able to recoup the cost of what it costs to run the facility," she said.

Advocates warn that the wholesale tax could drive prices for cannabis up, forcing people to get their supply elsewhere.

Business owners already have to compete with the black market, which drives prices below market value. The additional wholesale tax could cause businesses that are barely breaking even into the red, Schneider said.

"All I hear everyday is how terrible everyone is doing," she said. "Everybody in the industry is in a full panic right now."

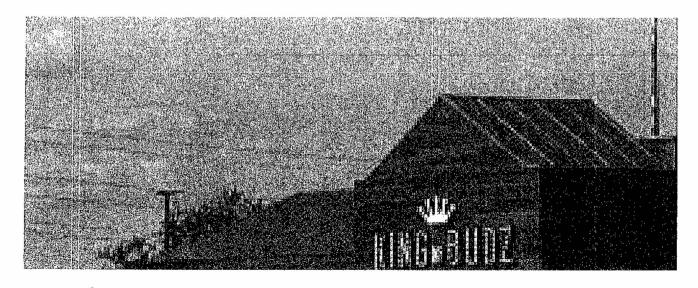
For every 1% increase in tax, there's up to a 2.4% decrease in participation in the legal market, according to Beau Whitney, chief economist for the National Industrial Hemp Council of America.

Ohio legalized recreational marijuana in 2023 and retail shops began opening last year. The growth of the state's market likely will decrease sales in Michigan by 27%, according to Whitney.

Currently, Washington has the <u>highest excise tax on recreational marijuana</u>, 37% on retail sales, followed by Montana at 20% according to data from The Tax Foundation. Ohio's tax is 10%.

"The only way to survive in this market is to sell on the illicit market," Whitney said. "We do not support this, but it is a reality of the situation for business owners. So an increase in taxes will backfire by lowering revenues, increasing business failures, hurting the agriculture sector, and increasing illicit activity."

Related Articles:



Marijuana sales near \$10 billion in Michigan, a few years after legalization

MICHIGAN

From Page

pounds in November 2023, according to state data analyzed by William Fetterman, owner of Hanover-based Central Coast Horticultural LLC.

That oversupply of cannabis is a prime driver of low prices. Last year, fresh frozen cannabis sold for \$0.12 to \$0.15 per gram. This year, that price is going to be as low as \$0.08 per gram, or about \$36 per pound, Fetterman told Crain's.

But there are several factors at play that could sustain these in the Michigan market that are able to withstand the current pricing conditions.

The benefit to cultivators going out of business is that it removes product supply from the market.

Fluresh produced about 4% of the state's total marijuana, output with its Adrian operation contributing about 20,000 pounds of product and output from its Grand Rapids operation—contributing 30,000 pounds annually, GEO Brandon Kanitz told Crain's.

Removing the Adrian site's supply could inch manjuana prices up in the coming months.

Kanitz hopes others in the industry follow suit and throw in the towel by removing unprofitable operations to become smaller compariies.

Think the overlangin inventory will persist into 2025, that supply will continue to come offline and we have a healthic market going into 2026. Kanitz said

And there's the hope of federal rescheduling of marijuana to change it from a Schedule I narcouc to a Schedule III drug, placing it alongside ketamine and some anabolic steroids. The U.S. Drug Enforcement Agency removing marijuana as having "no currently

Michigan weed industry faces shakeout in 2025

By Dustin Walsh

Michigan's cannabis industry faces a reckoning in 2025.

Oversupply and low, low prices are coming to a head in the industry, leaving a trail of shuttered cultivators and processors.

The average price for an ounce of cannabis flower in Michigan's adult-use market fell nearly 23% to \$71.80 — a record low—between the start of the year and the end of November, cutting into margins for the industry.

- Two major cultivators have recently announced closures. T

Chicago based PharmaCann told employees it would shutter its 207,000 square foot LivWell Michigan cultivation site in Warren, laying off 222, in January

Fluresh LLC, doing business as Tend. Haivest Cultivate, announced it was closing down its \$46 million, 105,000 square-foot, growfacility in Adrian at the endof November.

And with the inventory of the annual criticol "Croptober" har vest flooding the market there's no indication prices will stabilize

The inventory of fresh frozen cannabis — which is causabis from outdoor grow operations frozen for use in resins and rosins throughout the year — was already meanly 28 million pounds in Otfober up more than 228% from the 876,600

See MICHIGAN on Rage 17



Connor-LaChance of Midland cirts a stem during the harvesting process at the Lume annabis Co. production facility in Evart: NIC ANTAYA

Cannabis giant shuts down Michigan grow operation

By Dustin Walsh

One of the country's largest cannabis operators is abandoning its Michigan grow operations.

Chicago-based PharmaCann told employees Dec. 2 it would shutter its 207,000-square-foot LivWell Michigan cultivation site in Warren, laving off 222.

Todd Lince, president of Teamsters Local Union No. 337, confirmed the news to Crain's. The Teamsters had just organized the PharmaCann-owned operations in early November. DESPRISE SPECIAL

"They told us they just can't be competitive in Michigan ..." Lince said. "We knew they were having financial troubles. But this doesn't have anything to do with us organizing; we didn't even have a contract vet."

Lince said the employees will be terminated by the end of January and the union will work with PharmaCann to get the employees a severance package.

The employees include roughly 170 represented by the union and temporary workers employed by Denver-based cannabis staffing firm Vangst, according to a Worker Adjustment and Retraining Notifi-

cation Act of 1988 filed with the state of Michigan.

Representatives from Pharma-Cann and its attorneys did not respond to several requests for comment. It's also unclear whether the closure of its cultivation and dispensary in Warren will lead to closures of its two other Michigan LivWell dispensaries in Chebovgan and Sault Ste. Marie.

The PharmaCann closure plan comes only weeks after competitor Fluresh LLC announced it was closing down its \$46 million, 105,000-square-foot grow facility in Adrian at the end of November.

The company, doing business as Tend Harvest Cultivate: couldn't tion work as the average price for an ounce of marijuana flower plimmeted 21% year to date to just \$73.99 in October

"It cost me more to grow in Adrian than I could sell on the market," CEO Brandon Kanitz told Crain's. end of last year. "The site is not profitable."

Fluresh and PharmaCann's LivWell are victims of the state's low prices, which are a consequence of market oversupply.

There were 3.56 million active plants being grown in Michigan in

October, down from 3.77 million in September; but still up 73% year over year. The decline in active plants last month is likely due to the influx of product from "Croptober," where operators harvest their seasonal outdoor grows for the market.

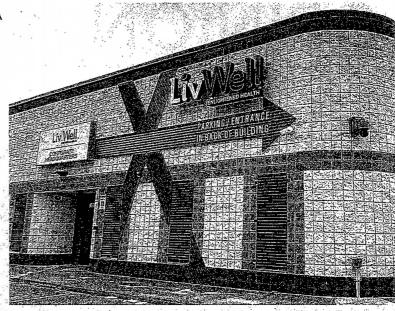
Illicit market marijuana infiltrating the regulated market also plays a roll in decreasing prices as well.

PharmaCann, however, is just the latest multi-state operator — it operates in six states including New York, Illinois, Maryland, Massachusetts, Ohio and Pennsylvania — to abandon maturing state markets due to financial presmake the economics of the opera-sures.

> Last year for instance. New York-based Curaleaf began shuttering its dispensary operations in California, Oregon and Colorado. It eventually shuttered its Michigan operations months later at the

MSOs prefer to target more newly legal states that have high consumer prices due to more demand than supply, raking in much higher margins than in markets like Michigan.

PharmaCann is also likely look-



PharmaCann's LivWell headquarters and dispensary at 14210 E. 11 Mile Road in Warren.

ing to clean up its books after filing in August to launch an initial pub- the facility: lic offering.

Canadian competitor Cronos PharmaCann in June for \$110.4 million, valuing PharmaCann at \$1.1 billion, according to a Reuters report.

For Michigan, PharmaCann's exit is likely good news as it removes more supply from the market - at least temporarily.

The Warren cultivation building at 21590 Hoover Road is owned by mega-cannabis REIT Innovative Industrial Properties, who will

not a character states in the line move to place another operator in

Earlier this year, Evart-based Lume Cannabis Co. took over the Group Inc. took a 10.5% stake in lease for the 56,000-square-foot Harvest Park facility at 19070 Harvest Park in Dimondale formerly operated by then-troubled Skymint. Innovative Industrial also owned that building.

Two industry sources, who asked to remain anonymous, confirmed to Crain's that they have been contacted by Innovative Industrial about the Pharma-Cann cultivation building in Warren.

Marijuana sales hit record high in March

By Dustin Walsh

Michigan marijuana continues to reach new heights.

Statewide sales hit another alltime record in March, recording more than \$288.8 million, up nearly \$28 million, or 11%, from February, according to data from the Michigan Cannabis Regulatory Agency.

March's sales eclipsed the previous monthly sales record of \$276.7 million, set in July last year.

It's unclear why March was such a strong sales month after a soft end to 2023.

Jerry Millen, co-owner of dispensary Greenhouse of Walled Lake, told Crain's a number of new dispensaries opened this year, leading to increased access and therefore The same of the same of

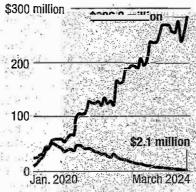
The CRA approved 31 new dispensary licenses in January and February this year. As of February, the state had 769 active dispensary licenses.

The new record may indicate the state has not yet reached saturation, as more stores lead to more sales.

Experts had predicted Michigan sales would start to slow in 2024

Legal marijuana sales by month in Michigan

- Medical sales - Adult-use sales



Source: Michigan Cannabis Regulatory Agency

appears not to be the case as adult-recreational marijuana in the state hasn't yet peaked.

Fewer than 10% of of Michigan's 1723 coles villages and townships have opted in to allow marijuana. sales in their communities Theoretically, if more communities opt in in the future, more sales could occur

Medical marijuana, however, continues its sales decline across the state, recording just \$2.05 million in sales in March, down from as it reached saturation, but that \$2.2 million in February and \$7.8

million in March 2023.

The decline stems from a mix of cheaper adult-recreational maniuana — adult-rec costs about \$10 per ounce less than medical, making the nominal tax savings from medical moot - and reduced availability as many dispensaries choose not to renew their expensive medical license.

Given the boost from March's sales, Michigan's marijuana industry is on pace to best last year's total \$3.05 billion in sales. Given the current pace, the industry would sur-

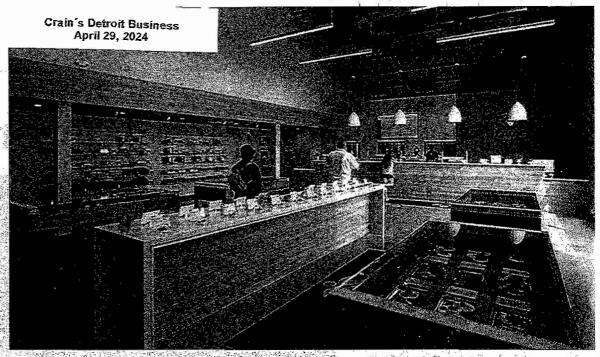
Michigan's marijuana industry lished markets are experiencing based Quality Roots, told Crain's slowing sales. Colorado, the first last year that as much as 30% of state to legalize marijuana sales, marijuana sales at dispensaries has seen sales decline over the near the Ohio border come from past two years, down to \$1.53 billion in 2023 from a peak of \$2.23 billion in 2021. Marijuana sales in Washington last year declined to \$1.4 billion from \$1.5 billion the vear prior.

likely to feel the effect of Ohio's

pass \$3.17 billion in sales this year legal market; which is expected to begin by the fall this year

continues to rise as other estab- Aric Klar, CEO of Birmingham-Ohioans.

The conestion is how quickly Ohiosamarket comes on line and its prices dropato meet Michigan's prices, which are among the lowest in the nation. If that happens, Mich-However, Michigan's market is a igans manijuana market could stall outlater in 2024 and into 2025.



Lume Cannabis Co, store in Kalamazoo Sells a wide variety of products, ILUNE CANNABIS





Workers Including Samantha Wilder (left) trim cannabis at Glacial Farms. I NG ANTAYA.

How Michigan topped California in weed sales

By Dustin Walsh

Michigan is the top weed market in the country.

Grain's has been reporting that for a year, at least on a per-capita basis. But new mumbers show we're buying more raw quantities of weed in total than the much-larger Golden State:

Since late 2022, Michigan has sold more "units" of marijuana than California, according to data from market intelligence from BDSA. Meaning consumers here bought more packages of gummles, pre-rolls and grams of flower than those sun-kissed Californians.

Maybe this is surprising, given the population of the Golden State is nearly four times that of Michigan's. But the answer to the question of why is simple; and it isn't necessarily that we like being stoned more:

It comes down to prices.

It's undeniable that California's weed market is bigger in dollars. Raw sales data will tell you so. Last year, Californians purchased more than \$5 billion worth of legal marijuana, compared to \$3.06 billion for Michiganders.

But California is a much more exp esize state to but y leaded it wrill was. For instance e, a one-gram pre-roll joint of multistate brand Cookies' Ridgeline Lantz strain currently costs \$17.50 at Dr. Greenthumb's Cannabis dispensary on West Centinela Avenue in Los Angeles. At Gage Cannabis in Ferndale, the exact same pre-roll costs just \$7.

That's 60% cheaper. A consumer can buy two joints in Michigan with enough left over to buy a Pepsi for the same cost in LA.

The big differences between Michigan and California come down to two major things — taxation and the illicit market.

California's government collects a 15% excise tax on top of state sales taxes, which range from 7.25% to as high as 10.75%. And intunicipalities can also tack on additional located tax some consumers in Calliforn face taxes on weed purchases as high as 38%. Michigan recreational marijuana, on the other hand, only faces a 10% excise tax alongside a 6% sales tax. And local taxes aren't allowed in Michigan.

See WEED on Page 18



The high prices in California provide little incentive for black market weed buyers to move into the legal weed market. Coupled with the fact that California was the country's largest supplier of illegal weed for several decades (see Humboldt County) the legal market faces a much larger hurdle there than in Michigan

Michigan quickly stood up its legal recreational industry in lare 2019 with unlimited state-level licensing meaning anyone with the financial means, wherewithal and approval from a local municipality can have access to an operator's license.

The quicker-than typical legalization process and the potential for big windfalls resulted in a massive amount of weed production very quickly in Michigan Oversupply collapsed manijuana prices from an average of \$494.77 per ounce of marijuana flower in February 2020 to just \$88.15 in May this year.

That produced hard times for industry players who watched their profit margins disappear.

But for consumers, it meant legal weed prices competed with, and often outcompeted, illegal market manijuana, driving more and more consumers to Michi-

gan's legal market.

Michigan's weed industry sold more than \$278 million in recreational marijuana in May. While other states have seen marijuana sales slow, Michigan's continue to rise.

The state is on pace to surpass \$3.2 billion in marijuana sales this year.

Colorado, the first state to legalize marijuana sales, has seen sales decline over the past two years, down to \$1.53 billion in 2023 from a peak of \$2.23 billion in 2021. Marijuana sales in Washington last year declined to \$1.4 billion from \$1.5 billion the year prior.

According to an analysis by Oregon, cannabis market economics firm Whitney Economics, more than 75% of marijuana sales in Michigan are done in the legal market. In California, it's estimated at only 44%. That means California's marijuana market as a whole is worth more than \$11.5 billion annually. In Michigan, it's only about \$4 billion.

So while Michigan tops California in units sold and other metrics, that state of affairs is unlikely to last.

Sure, California's weed market is effectively crashing and many industry players are bowing out, but simply put, California has a much longer runway to draw more people, into the legal market.

One Love Labs illegally imported weed from Gregon, state claims

By Dustin Walsh

A mid-Michigan marijuana processor is the subject of a formal complaint by the state for allegedly illegally importing marijuana fr om Oregon:

The Mi ibigan Cannabis Reg u latory Agency inspected One Love Labs in Chesaning in late June after receiving accomplaint that the processor had received out-of-state product listed in the state's tracking system as hemp, but was actually marijuana.

According to the complaint, One Love Labs imported more than 110 pounds of isolate concentrated product containing pure CBD or THC — and listed it in the state system as a hemp concentrate, or CBD from a legal. processor in Oregon. That processor held a hemp-processor license in Michigan, but not a marijuana processor license.

During the investigation, One. Love had a third party lab test the product, under the supervision of the CRA, and found the so-called hemp product contained 86,49% THC well above the legal threshold for hemp at 0.3%, according to the state.

vighting fish Chambling in



hemp product containing more than 0.3% THC across state lines and against Michigan regulations to process or sell product containing more than 0.3% ILIC that derlyed from another state.

during the investigation. One to marijuana-based distillate un Love allegedly shipped the 110 pounds of the THC isolate back to the processor in Oregon ← which, attempt to crack down on illici if true, would again be in violation market products coming in fron of federal drug trafficking laws

Representatives from One Love did not immediately respond to an inquiry about the allegations. The CRA would not comment; market, the CRA is planning t further on the matter and declined to reveal whether the U.S. in 2025, after receiving a \$4.4 mil Drug Enforcement Agency or lion earmark from the state budget other federal agencies had been notified or are involved.

The state is, however, seeking to distillate, which could potentially It is against federal law to ship if fine and potentially revoke the line have adverse fiealth effects.

on Asmania soed

censes held by One Love as a resul of the investigation: One Love Lab makes vape cartridges, as well a edibles including gummies.

One Lovewas founded by Case Yosin, son of Auburn Hills' Hard wood Door and Bevel owner Crain Yosin. This is the latest in attempt by state regulators to rein in babehavior in the industry as illega importing of marijuana and hem products remains a problem.

Late last month, the CRA is sued a formal complaint agains Mount Morris marijuana proces sor Sky Labs LLC for allegedly us ing out-of-state hemp powde More confounding is that from Colorado and converting der the guise of plants grown in Michigan in the state's first majo out of state. Sky Labs manufac turers the popular vape brand Bossy and Flight.

To combat illicit product in the open its own reference testing lai

In June, the CRA banned the use of MCT oil, usually coconut oil, i

OPINION CASTOSTICALISTS

EDITORIAL

Time is right to streamline cannabis regulations

Businesspeople know that markets and the world never stop changing. Now, lawmakers in Lansing have a golden pipor intit to show they can reach in a timely hashibute a big change. Work milking of course, about medical cattribus.

Bills have been introduced to virtually eliminate the distinction between medical marifunna and is recreational cousin. The

eliminate he distinction between medical maiffunnia ind he recreational cousts. The two markatis, created by separate laws, would he inerged into a single ficensing scheme under legislation sponsored by state types. Graham Filler, R-S. I ohns, and liminate Wilson Ir., D-Yrallanti.

Its a move that just makes sense on its hase for an industry that now collasses in good favored in the property of the state of a moverning regulatory simplification and lewer head acties for businesses, without really securify anything. It's also a welcome nod to reality.

What shown in the business as 'adultuse,' unimable —the kind you don't need a doctor's permission to buy. — has now (horoughly taken over the Miningan weed market. Cannable sold through "medical" channels accounted for just 0.7% of Michigan weed construction of the permission of the permission of this year. (Lesson; Convenience and accessibility always win hi a ratail business.)

Medical manifucia was always a bit of a chanade anyway. —it's not like itwas difficult to find idectors willing to sign off on medical cards after voters approved inedical manifum a in 2008, 10 years before



The proposed changes would maintain benefits for people who have those ends — they'd be exempt from the 10% excise tax on cannabls, Just like they are now

when going through medical dispensaries.

Regulatory burdens on cannabis businesses would be lifted, and the retailers who maintained both medical and recreational licenses would be able to take that

down to one license and one set of approvals and paperwork

provals and paperwork

Many customers haven't maintained their medical cards even though they get those tax benefits—the number of cardholders has declined by more than half injust two years, from 225,120 in May 2022to Jist 101,160 as of May 30 this year. So there's little risk that the state and local governments will lose much of the tax revenue they get now.

You need look no further than to the harket for alcohol to see why and tiple sets of receilations can skew a market.

harket for alcohol to see why multiple sets of regulations can skew a market.

Distilled linnor has been sold under a different set of rules from beer and wine in Michigan since Prohibition ended, to sulting in a market that limits competition in different ways and helps enunched interests protect their turfusing the government as a foil. That prompts massive bat(les over any little change in the laws.

the law.

"The parallel to weed isn't perfect, in pedical cannabis was disappearing on its own but the history of liquor regulation does, highlight the risks of unintended consequences.

Changing the law, however, requires a challenging vote in the Legislature — a three-quarrers vote would be required to change the state's cannabis law, but we'd

meet quarters vote would no required to change the state's cannable law. But we'd urge lawmakers from both sides to move quickly to make the chan geand boilt can tout it as a with for simplified government that responds to a changing world.

MICHIGAN

are offering a low price point,"
Are affering a low price point, and offering a low price point, and a special poi

overlithic to rid-life market of imported and illegally grown product.

Lateriagt problet the CRA fession to form of the CRA fession of the CRA fession of the CRA alloged for the Michigant proves in the CRA alloged for the Michigant process of the CRA alloged for the Michigant in a created intex. This product was prevented in the CRA alloged for the Michigant in a created intex. This product was provided was part of the CRA alloged for the Michigant in a created intex. This product was part of the control of th



Michigan marijuana prices hit a record low in Ju

By Dustin Walsh

Legal market marijuana prices in Michiganroached historichowe in July, propelling the second-largest sales month since adult-use legalization in 2018.

ine legalization in 2018.

The average price for an ounce of metipona flower was \$79.70, according to data from the Michagan Connoists Regulatory Agaicy. Total adult-time solor totaled \$288.4 million, stulling only the record sales mouth in March at \$286.8 million.

Adult-time martitions release the sales in the sal

\$286.8 million.

Adultuse auxiluona prices havafallen nearly 14.5% through-

ont the year after a sharp have come of throughout the summer and full last year, likely due to increased andorcement to stamp out tilled product in the logal market. The provious becoment for the average parts of the full provious becoment for the average parts of the full provious becoment for the average parts of the full provious becoment for the average parts of the full provious and the full provious and the full provious and the full provious full provi

October through the endyear, though soins of-thdoor product is soid as flow
Ede Klag COO offigrains
based Quality Roots, while
creates alght dispensaries;
state, and prices one dro
for flawer because on
growers and processors are
fing to get did of the roun
supply from fast year and
ing steep discounts.

Thave suprovant none is
forms coming to me in to
get an our shelves and to

See MICHIGAN on Pa

MAUANA

modjuana in the logal mot ket this

motificam is the legal moticatifits your — with consumers averaging a monthly west expendition of mostly \$110, woll above California's 1837 expression monthly. Michigan's established und expansive metwork of marijuma processors and retailers nake claudestine operations like Kejternake and the consumer of the consumer of the consumer operations like Kejternake and the consumer operations and the consumer operations are consumer operations.

claudestine operations like Kej-beut's and others' witholic, spo-cially if there are no potential citrumal charges. In the Kejbou case, a Tuscola County judge tuted—and thorp-peals controlectured—that the state's muripann faws simply State's muripage daws simply multipage days in multipage days and the state of the

or agnine illumits to the yet-ory agnine illumits to the yet-ory agnine illumits to the yet-ory agnine illumits agnine illu

by the Buttla Ot augus and vartracked methuma in the legal
bystem.

The average pcics for an ounce
of marijuanta flower in August
was \$69.44, up from the lowest
pcics on record \$73.70 in high, acconling to data from the Michigan Chusanbis Regulatory Agency.
Prices have fishen store legaltaulion in 2019. The average price
for an outso of flower was \$116.04
in August 2022 and more than
\$400 in August 2022.

Those price declines are thiven
by oversupply. The market is already saturated with the number
of active plants being grown by

Morrow told Crain's. "The last time I Checket, jushing one it least-ing fees and excise toxes are not optional. Vary few ensmalls operators follow the all the rules."

Messages to prosecutors in Calhour County and Caland County are constituted to the control and County are constituted to the constitute of the county and county are constituted.

not returned.

Green without the threat of orange Jumpshits

The Kejbou convindium has left awenforcement up in arms, A 2023 raid in Calhoun County

lewenforcement up la arms,
A 2023 rath in Calibraun Gounty
amound the titme of the Kelbout
utiling havolting a group of Chiness nationals importing and exporting thousands of peutuds of
macijuann from a warchiotes in
Albiob, restitled in uc criptinal
chauges. The weed in quesilom
was bring grown and stored in
"deplotable conditions," including mold and dog from anostroling
mold and dog from encourtlag mold mold grown and stored in
"deplotable conditions," includting mold and dog from encourtlag mold and dog from encourtlag mold and dog from encourtlag mold and dog from
"the mold of the service of the encourted by critical a street
value of more than \$20 million."
"We flought this was a groat
case, felony possession with intant to deliver along with the safety concerns. The conditions were
deplorable," Kish and. "Tills case
is actisappointurent for us. We've

dephorable," Kish said, "This case is a disappointment for us We've lost a fot of traction. There's no distincentive to do this and if you're raught, do hagelin," It stocted in Illinois. A state truoper pulled over a cented Chrysler Pacifico in Sanguinon County near the state cap-

legal growers in the state up-17% year overyear in August to 3.33 millionplains.

With illegally grown plauts entoting the legal markot, price compression is oventhigher and its compression is oventhigher and its original is of the call plane in the first original is of the call plane in the call plane is only that of early plane is only that original is only that is only in the call plane in the call plane is only the call plan

ordinates of the state of the s

under the Preedom of Informa-tion Act.

The building, officially licensed by the state to grow 6,000 mod-juana plants for medicinal use, held 9,298 plants and 236 pounds of psckaged marijuans. The rela-tivestreet volue of thocamables the tops the produced of the companion of

sivestreet volue of the central is at the time would have been in excessof \$20.2 million.
Yet the operator—Hongard increases a climate and the coordinate in New York—Bad never made a legal market mallytam sale, lad yot to pass a safuly inspection and its execution of the passed quality testing occarding to the CriA.
It's suspected that the operation attempted and failed to grow outlity, modify from mallytams for coulding the country of t

tion attempted and failed to grow quelity, mold-free marijanua for the legal market, instead turning to the illicit market, including im-porting and exporting black-mar-ket marijuena to and from Michi-

gon.
The Kejbon ruling came down in the middle of the criminal investigation and railroaded the MSP's attempt to ediminalize the

operations.
Sen and the group of Chineso.
Listionals, many unwittingly participating in the crimes, faced no
prosecution after the countraling

via cmail and coll phone were tra-successful.

The CRA, which filed a com-ploint against Hongrul last nomin in a likely attempt to revoke the operator's medical grower II-cense, declined to comment on the case or the fisance posed by the Kejboutullag.

Doug Melins partner of Detrell law flux Hontgman LLP and co-autitor of the MKTMA, tules, sald-the appeals court interpreted the law forcety, but said climi-mating the follony consequences for farge-cast sillingal operations, like Hongreat in Albion, was never the Intent.

IlkeHongcul in Alblon, was never the Intent.

". I also thinkthat case flus-rates that the pomalty provisions of MRTMA likely used to be amended? Mains told Crain's. "Theorycal line in ofthe Intiliative was faultowardules to critivate and present uniforms for programs." "This prevent II filtering of the inflictive and possess manifilians for personal use and to bring communcial connabls activity into a regulated system, not to allow anyone to grow, passess or self large amounts of connabls with near impunity. Certainly, the lettent was never to create a loophote that would allow individualist receive slap-on-the-waste punishments for blatments for platments for blatments for platments for blatments and blatments for blatments

thinks alranded he logislatively addieses. I have a considered the logislatively addieses. A change to MRMTA requires a tree-quarters were in the Michael and the logislative and, as of new, there doesn't appear to be a groundswell be fix the problem in Lansing. Rish sald that even though liongraf's weed stash was confiscated, thore's no guarantee they didn't ocquire a new building and continue their efforts. "We've seen it a flow times those cut section was created we show them down and they move to a different location and start up again's Kish sald. "I't we don't address this legislatively, and that's the only way to fix this, it's going togeta lotworse. It's already built was a contract to the contract of the contract of

Loophole leaves illicit marijuana unchecked

Black market cannabis operators have an edge after landmark ruling

By Dustin Walsh

Nearijvaryear offor a landmark Michigan Court of Appeals and Michigan Court of Michigan Court of

"The dirty product that is

gal Wesd markets in the state with nearly no repercussions for unificensed, large-scale: growers to operate.

Ror law enforcement, the rulling cut the legs off of critinal prosequition and be leading to a borno fillegal growers should be market with Bod intentions and hard weed that could impact the health and safety of Michilanders.

ganders.
"The dirty product that is infli-trating the ilcensed market is beingsold to unwitting consum-ers," said Phat Lieutenant Tom

Kish, commander of the Michigan State Police Mari-juana & Tubacco Investiga-tion Section. "Thave real con-

ion Section. "Have rehi coli-ceins. abore toga ultra de circu-ceins. abore toga ultra de circu-ceinti al maniferation de circu-tion de circum de circum

Done dealers and weak pricing

The Michigan marketle lucra-tive already. The state is on track to sell more than \$3.3 billion in

See MARIJUANA on Page 16

16 FCRAINSOETAULFBUSINESS (SEPTEMBER 20. 2004

MARIJUANA

email to Carin's 'Tt would bring entering and the control of carbon and the control of carbon and c ing or a 70% or sometimes import affects the rest for the mediant of the interface is a real for the mediant 21% open up the mediant indicaty to composite strike and other regular 21% open up the mediant indicaty to composite strike.

Organization is a strike of the regular 21% open up the mediant indicaty to composite strike in the proposition of the p



Marijuana grown at Common Ofician in Marishall, Iousin Walsi

Tag. Zarl Bunnesister a Dennose activen Oragon and Studer of the
Compassional Cantabalis Courtas
chasing and the John Courtas
chasing and the John Est consistent for
miniman companies to cut conse and adjust his this binness procse interest far ma sovidance. The represerved for the This this Statul
is Business Tax. Equity Art several
is Busines

Rescheduling would open doors to banking

.....

danna-changer for demander for section of the secti

equal instant cash flow Marijuana shift would

The US. Drug Indipotential Administration is expected to irolessify maniputant, shifting the legal fedgraf Humework about the legal fedgraf Humework about the legal fedgraf Humework about the legal fedgraf the DEA's proposal, which and must be reviewed by the White House Office of Monagement and Budget, would recoge the the medical subset of dearnable and the state of the state o

much feet expansion of the or orders yet have been and other to carries whether and have to carries whether and have to carries whether and have to carries whether and hot homest de the situation of the hard of the situation of the hard of the carried is and have the carried in the situation of the hard o

See MARIJUANA on Page 14 MAY 8, 2024 I CRAIN'S DETROIT BUSINESS 1 3

Besieged firm's grow operation to marujuana

Skymint, whose validation as said aw been underthicked the life of the communication of the c the runaining assets over a centrifuges laytops, lighting and a candy production line of the side's conce-langes; marijuma pirwing operation are up for auctioning operation are up for auction.

The standard with the the standard of the control o

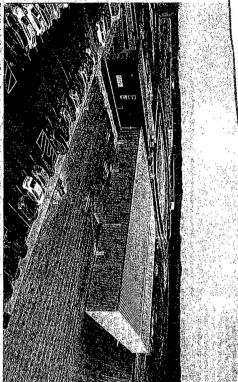
cicalie this year.

cicalie this year.

Signal with year the present company of a membrane to posterior the parameters of the company of a membrane to present subsequent from the control of the company of the company

pegitie the rapid growth plans, syminat fould neer get is grow in good promised with the control of the control

OCTOBER 25, 2024 I CRAW'S DETROIT BUSINESS'I 3 See AUCTION on Page 17 be auctioned



OCTOBER 28, 2024 I CRAW'S DETROIT BUSINESS I 17

AUCTION

Statin Endings, former opouse ship for \$390,000. The Hunters Industries, doing business as Skylen Peges

and founder of Sprunth. Ins. 200. Valle, heared on outputs that side the few and founder of Sprunth. Ins. 200. Valle, heared the company that side of the state to operate the grow bidder, reached Tropies had not operated the spread of the state to operate the grow bidder, reached Tropies had not operated the spread of th



Redford Township's licensing program for cannabis was a 3-week campout

A 150-year-old company gets DoorDash orders to freighters



The Decision has been priced for this beautiful to the theorem.

In the basis branch is the priced for the throws and a new earth priced for the control of the control of

In the set of at the rect partner.

The control of the best of the In the state of th

Business model shifts for Detroit residential investors



Applicants wait in line Oct. 3 outside of the Redford Township half in the hopes of securing a license to operate a cannabis dispensary. Some had been in line for nearly three weeks. I DUSTIN WALSH.

CANNABIS

From Page

Walker of parties of Municipalities are required under state law to make the selections based on a competitive process that typically takes the form of a scoring system - often revolving around an applicant's ability to invest in curb appeal or sustainable operations. But some communities have done firstcome, first-served methods of accepting applications, including Garden City, Westland and Harper Woods. One could; theoretically, argue lining up for weeks is, in fact, competitive.

But in Harper Woods the process devolved into a show of athletic prowess, much like how issues are settled on the playground; with a footrace, as applicants were barred from arriving until the day applications would be received but required to wait in the parking lot until a set time to line up for the three available licenses. The applicants then sprinted to secure their spot in line, which resulted in at least one applicant being knocked down.

Redford Township, however, did not place a numerical limit on its licenses — but is doing so through zoning.

Zoning restricts licenses to approximately 12

The township has relegated the available locations or dispensaries into a handful of overlay districts on Seven Mile, Inkster, Plymouth and Telegraph roads. Applicants must have leased or bought property in one of those districts at the time of submitting an application on Oct. 3.

However, the applicants can be eliminated from contention if another applicant's license, who was ahead of them in line, is awarded a license due to proximity. The township's ordinance requires dispensaries to be at least 2,500 feet apart.

That realistically translates to only 12 conceivable licenses within the roughly 30,000 linear feet of available dispensary space in the overlay zones, according to Crain's calculations.

Hannawa said area building owners were asking \$25,000 per

month to hold properties for cannable operators going through the application process:

Puff Cannabis has a property under contract on Telegraph Road, he said.

Applicants in line Oct. 3 were wondering out loud how long before the process in Redford Township resulted in lawsuits against the municipality, as many in the region have battled lawsuits over the license selection process.

Dozens of lawsuits existed last year against municipalities, including Royal Oak, Warren, Pontiac and others. The plaintiffs argue the city's competitive process to award licenses was unfair.

However, any potential lawsuits against Redford Township are unlikely to occur until licenses are awarded; and it's unclear when that will occur.



Michigan's marijuana market is flooded with product — but sales are down





I I I have to promote an experience of

12-9-24

Cannabis giant shuts down Michigan grow operation

cation Act of 1988 filed with the country's largest runmalti operators is abandowing its
Michigan graw operations.
Chicago based Phermacount
Chicago bas



In the clean up its books after filing in Angest to launiou an initial public offeeling.

Canadian compettor Conus Group Inc, took a 10.5% stake in PharmaCann in June for \$11.04 million, valuing PharmaCann at \$1.1 billion, according to a Routors rejustr.

Por Michigan, PharmaCann's exit is likely good news as it removes more supply from the market—at least temporarily.

The Warren cultivation hulding at 21504 loover Road is award by meggrennable REIT Innovetive Industrial Properties, who will

niove to place another operator in the facility.

Bailter this year, Rearthmon Lunio Cainable Co. took over the loase for the \$0,000-square fool Harvest Park fallity at 10,070 Harvest Park in Dimondale formathy operated by then fronblach Stymint. Innovative Industrial also owned that building.

Two Industry sources, who asked to 'templit anonymous, constrained to Crain's that they have been contained by Innovative Industrial about the Pharma-Cann cultivation building in Warton.

CRANGE Setwork Business 4/15/24 Customs seizes legal weed in New Mexico. Is Michigan next?

By Dustin Walsh

U.S. Customs and Border Protection is reportedly cracking down on the state legal marijuana industry. targeting product moving through traffic checkpoints in New Mexico.

ed in recent months stem from a federal directive or if the New Mexico CBP is operating independently under its authority to seize the federally illegal products.

But the reports coming from the southwest could trigger concern here in Michigan, which shares 721 da. In fact, a large chunk of the state falls within CBP's authority that's defined as within 100 miles of an international border.

In New Mexico, CBP seized 22 pounds of legal marijuana product from Top Crop Cannabis Co., who operates under a marijuana license a rentional sales in February this year. ! CBP operates at least 70 checkin the state, on Feb. 14, according to reporting from TV news organization KTSM.

The product had a market value of \$139,000 and the company's general manager was detained by

CBP for four hours, the news channel reported. Other seizures have been reported in the state.

CBP operates six permanent interior checknomits in New Mexico. in stark contrast to Michigan.

CBP is actually very unlikely to It's unclear if the seizures reportable begin seizing manijuana in the interior of Michigan, Youssef Fawaz, a CBP spokesperson for the Michigan region, told Crain's.

The reason is relatively simple: there are no interior checkpoints outside the U.S.-Canada border in

That should come as a relief to miles of border with Ontario, Cana- Michigan's booming marijuana in dustry, which sold nearly \$3.1 billion worth of product in 2023.

Wayne County which borders Canada, dominates the adult tecre glers at will. afional marijuana market in Michie gan, according for nearly, 11% of Mexico was done so at these roadthe state's \$259 million in adultarec- 4 side checkpoints.

to seizures in the county could seri handful on the U.S.-Canada border chsive is the entire incustoy or so in states such as Maine and New the state in fact adult-use sales in York the 18 soundes from the Thumbur, a limmigration events just happen that marijuana remains a Schedule the north, banking to the west, far more regularly at the border 1 narcotic federally, but also that less common.



A U.S. Border Patrol agent checks vehicles at the Eagle Pass/Carrizo Springs interior checkpoint near Eagle Pass, Texas, in 2014. I BLOOMBERG

Ohio to the south and the Canadi-2 an border to the ea georgy for the lack of checkpoints in Northern more than 53% of the total marijua 🧬 ma sales. Every one of those counties fall within CBP authority.

In New Mexico, and other states bordering a foreign country, CBP has the authority to search for and seize federally illegal products at these checkpoints as part of its mission. The agency is permitted to question and search vehicle occupants in search of illegal immigrants, terrorists and drug smug-

The marijuana seized in New

Aporterior checkpoint that leads points across the U.S., but only a

with Mexico, not Canada - hence it's likely difficult for CBP to deter states. Last year, there were 189,042 encounters with CBP from immigrants with no legal status in the en't trained in New Mexico state U.S. at the Canadian border. Con- regulations and likely seize the versely, there were more than 2 product with a viewpoint that it million recorded encounters with less risky to seize state-legal prod-CBP at the border with Mexico, ac- uct than to allow potentially smug cording to data from the CBP. gled drugs to pass through.

Fawaz said CBP is not seeking to create new checkpoints in Michi- with the federal government's digan, but said the agency continues rection on state-legal marijuana to seize marijuana, even legally ac- Last year, the U.S. Department o quired, at the Canadian border. It Health and Human Services issued remains illegal to cross the border a memo asking the Drug Enforce into the U.S. from Canada with ment Agency to reschedule mari manjuana, and it's illegal to bring juana from a Schedule I narcotic to marijuana from the U.S. into Cana- a Schedule 3, which would make da unless the individual has a pre- the drug on par with anabolic stescription authorized by Canadian roids and Tylenol with codeine.

INCOME TAXABLE TO A SECURITION OF THE CONTRACT OF THE

mine whether manipana in the state is imder a regulated market Simply put, the federal agents ar

But the seizures seem at odds

health authorities. That decision is expected to hap At issue in New Mexico is not just pen in the coming months and could make these CBP seizures far









Q Products, retailers, brands, and more

Plymouth, MI

Order online Dispensaries Deliveries Products **Brands** Deals Strains Learn News

Home / United States / Michigan / Plymouth

Weed delivery in Plymouth, MI

Order online Open now Deals Best of Weedmaps Medical Recreational Products >

Featured



Muha Meds Ypsilanti -... 青青青青 4.7 (337) Recreational \$10 fee • \$50 minimum

Order online

Closes 9:00pm



Planet Jane 會會會會 4.8 (383) Recreational \$35 minimum Order online 60-120 min · Closed

> 25% OFF Je... >

Opens 10:00am



Planted Provisioning... 金金金数 4.6 (88) Medical & Recreational \$49 minimum Order online 30-90 min · Open

Closes 8:00pm



Rush Cannabis Delivery -... 養養賣賣 5.0 (4) Recreational \$75 minimum Order online 30-60 min · Open Closes 9:00pm

Results



🐮 Rush Cannabis Delivery - Washtenaw County 會會會會 5.0 (4)

Recreational

Ypsilanti

This website uses cookies to enhance and analyze your experience and deliver advertising on our platform and across the web.

If you wish to opt out of the sale or sharing of your personal information for the purpose of crosscontext behavioral advertising, you may do so by clicking "Manage".

When you access and use our Services, you agree to the current applicable Terms of Use and Privacy Policy.

Manage

Accept

- Vape pens 262 items
- Other 114 items

🚆 30-60min | Free delivery | \$75 min

View menu



Planet Jane ****** 4.8 (383) Recreational Ypsilanti

441 items

- & Concentrates 29 items
- Edibles 109 items
- A Flower 196 items
- Other 1 item
- Vape pens 99 items
- Other 7 items

7 60-120min | Free delivery | \$35 min

View menu



Muha Meds Ypsilanti - Recreational Delivery

衛寶曹壽 4.7 (337)

Recreational

Ypsilanti

1237 items

★ Concentrates 100 items

Edibles 212 items

A Flower 588 items

Vape pens 228 items

This website uses **cookies** to enhance and analyze your experience and deliver advertising on our platform and across the web.

If you wish to opt out of the sale or sharing of your personal information for the purpose of cross-context behavioral advertising, you may do so by clicking "Manage".



🐮 Planted Provisioning Delivery

企業企業 4.6 (88)

Medical & Recreational

Canton

725 items

& Concentrates 56 items

🖨 Edibles 191 items

A Flower 246 items

Other 4 items

Vape pens 119 items

Other 109 items

30-90min | Free delivery | \$49 min

View menu



THOUSE OF DANK YPSILANTI REC DELIVERY

食物物 4.4 (394)

Recreational

Ypsilanti

2147 items

& Concentrates 346 items

Edibles 327 items

A Flower 817 items

Vape pens 510 items

Other 147 items

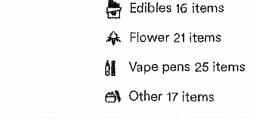
60-180min | Free delivery | \$35 min

View menu

The Flower Bowl Delivery - Recreational

This website uses cookies to enhance and analyze your experience and deliver advertising on our elatform and across the web.

If you wish to opt out of the sale or sharing of your personal information for the purpose of cross-context behavioral advertising, you may do so by clicking "Manage".



View	disper	ารละง
VIGVV	albagi.	ıəai y

Ordering weed delivery in Plymouth

Ordering weed delivery gives you the experience of visiting a cannabis dispensary while never leaving the comfort of your home or location. You can visit the Weedmaps app or <u>website</u> using your mobile device or computer and order weed delivery to your address.

Discover the best weed delivery services in Plymouth with Weedmaps. There are 6 cannabis weed delivery options in Plymouth, MI.

How to order weed delivery in Plymouth with Weedmaps

Browse and order your favorite cannabis products right from home using Weedmaps. Enter your delivery address to see all available delivery services in Plymouth.

Each dispensary's page shows a real-time menu of its products from top brands — you'll find everything from <u>flower</u> and <u>edibles</u> to CBD products, <u>concentrates</u>, <u>vapes</u>, <u>tinctures</u>, <u>topicals</u>, and more.

Building your order is simple: add items to your cart and complete checkout to schedule delivery. After ordering, you can keep track of your delivery status through text and email updates.

Learn how to order weed delivery on Weedmaps.

FAQ

Is weed delivery legal in Plymouth?

This website uses **cookies** to enhance and analyze your experience and deliver advertising on our platform and across the web.

If you wish to opt out of the sale or sharing of your personal information for the purpose of cross-context behavioral advertising, you may do so by clicking "Manage".

Yes, to order recreational weed delivery in Plymouth, you must be 21 or older and have a valid government-issued photo ID, such as a driver's license, state ID card, or passport.

For medical weed delivery in Plymouth, you must meet your state's age requirements and have both a valid medical marijuana card/license and a government-issued photo ID. In some cases, registered caregivers may order delivery for qualifying patients.

How long does weed delivery take in Plymouth

Weed delivery times can vary depending on multiple factors, such as how busy a delivery business is or how much traffic there is. Depending on what time you place an order, you may receive it within the hour, the same day, or the following day.

Most weed delivery businesses will tell you a delivery window or allow you to select one that works best for you. Sometimes, cannabis businesses will offer priority delivery, which may cost extra.

How much does weed delivery cost in Plymouth?

The price of weed delivery varies depending on which cannabis dispensary you're ordering from. On the <u>Deliveries page</u>, you can see each retailer's delivery fee and the minimum order amount (typically between \$30 and \$100) to get delivery. Don't forget to factor in taxes.

How do I find deals or discounts for weed delivery in Plymouth?

Check out the discounts and deals highlighted at the top of the cannabis dispensary's menu. If you want to compare discounts, check out Weedmaps' <u>deals page</u> to find the best one near you. Sometimes, dispensaries will have first-time delivery discounts or free delivery deals.

Medical dispensary listings will also have information on their current deals and promotions in their store details.

Is there a service charge for weed delivery?

Some weed delivery businesses charge a service fee. This fee varies depending on your distance from the dispensary's central location and even the size of your order. It is best to contact the dispensary and ask for a more accurate total.

Are you supposed to tip your weed delivery driver?

This website uses **cookies** to enhance and analyze your experience and deliver advertising on our elatform and across the web.

If you wish to opt out of the sale or sharing of your personal information for the purpose of prosscontext behavioral advertising, you may do so by clicking "Manage".

Yes. When you order cannabis delivery on Weedmaps, you'll receive order updates via email and Weedmaps app push notifications. You can watch your progress in delivery on Weedmaps.com and the Weedmaps app.

Where can you get weed delivered to in Plymouth?

Weed delivery locations will deliver to any property within their service area if the address isn't a government address, school, or park.

Do you have to be home to get weed delivered in Plymouth?

Yes. You must be present when the delivery driver arrives to receive your order and present your valid ID and medical card or license if you are a medical marijuana patient for verification. Additionally, your name on all identification materials must match the name on the order.

Is weed delivery in Plymouth discreet?

Delivery services typically use unmarked vehicles for privacy. While some cars may have company decals, most keep a low profile. If discretion is important to you, contact the delivery service beforehand to ask about their vehicle identification — they'll be happy to describe what to expect.

What's the difference between recreational and medical weed delivery in Plymouth?

Medical delivery is for consumers who have medical marijuana cards or licenses only. <u>Recreational</u> delivery, or adult use, is available for the general public.

When selecting a weed delivery service to order from, note whether it is recreational or medical.

If you're ordering from a medical weed delivery business, you will be asked to upload a picture of your medical marijuana card or license.

Prices may also differ as taxes are different between medical and recreational purchases.

Is there a limit to how much you can order from weed delivery in Plymouth?

Yes, weed delivery businesses must abide by the legal order and possession limits.

This website uses **cookies** to enhance and analyze your experience and deliver advertising on our platform and across the web.

If you wish to opt out of the sale or sharing of your personal information for the purpose of cross-context behavioral advertising, you may do so by clicking "Manage".

Hometown Life

NEWS

Westland could net \$4M from marijuana businesses by 2030



Shelby Tankersley

Hometownlife.com

Published 5:39 a.m. ET May 3, 2024 Updated 5:39 a.m. ET May 3, 2024

WESTLAND — Tax revenue from retail recreational marijuana businesses in Westland could bring the city roughly \$4 million over the next six years, as long as the city designates all five of its retail licenses, Westland Mayor Kevin Coleman proposed in a new budget and forecast.

The city estimates it will receive \$665,000 in tax revenues from the local marijuana establishments for the \$82.5 million budget year that begins in July.

The \$665,000 is roughly 1% of the annual budget and could, from the city's perspective, make a meaningful impact on staffing, city facilities or public safety vehicle fleets. City council members must approve a budget in early June.

"That might not seem like a lot," Westland Finance Director Steve Smith said. "But when you look at it from a per-year basis – next year we're looking at \$665,000. That's a lot of money. If we don't have that, we'd notice. It adds up."

First, the city has to make user of its five retail marijuana licenses. The city has one retail establishment, LIV Cannabis at 37655 Ford Road, and three proposals pending with city council.

LIV Cannabis provided \$58,000 in revenue to Westland in the last fiscal year through excise tax. Westland voted to allow recreational marijuana businesses in 2019 and LIV Cannabis, which opened last fall, is the first of those businesses.

In Michigan, marijuana carries a 10% excise tax, and cities benefit from increased property taxes on buildings that have been renovated. Smith said the additional potential revenue isn't earmarked for anything specific, but can pay for things like roofs, public safety personnel or a couple of ambulance vehicles.

Smith added Westland's projected revenue would likely grow over time due to inflation.

More: Judge halts Northville plan to close social district streets for summer

More: Despite different opinions, regional support is building for deer management action

More: 'World of possibilities' for nearly 90 acres next to ITC Park in Novi. Here are a few

"You're seeing tax revenue coming out of cannabis that no other industry has been able to provide at the speed we have. When you think about the tax potential, it's exponential," said Mike Elias, CEO of LIV Cannabis. "The trickle these cities are getting from excise tax never existed for them before."

Potential tax benefits were a major item of consideration when Westland approved recreational retail businesses in 2019. Westland Planning Director Mo Ayoub said marijuana establishments have also meant redevelopment of unused buildings or property.

"These are bringing some economic development and we're seeing the renovation of old buildings that were kind of blighted or the development of areas that wouldn't otherwise be developed," he said.

While LIV Cannabis enjoys being the only game in town for the time being, it's seeing every kind of customer. General Manager Jordan Felix said the business is trying to embrace the community through charity and connecting with local groups like the Rotary Club.

"It can be the 21-year-old who just had a birthday or the 70-year-old who's never been in a dispensary," Felix said. "It's a wide demographic and we're trying to be inclusive. I think the reception has been great."

Get the latest headlines for metro Detroit every morning in your mailbox by signing up for our daily briefings newsletter.

Contact reporter Shelby Tankersley at stankersle@hometownlife.com or 734-311-0659

	2024 Break-ins by License Type													
		January	February	March	April	May	June	July	August	September	October	November	December	Total
Adult-Use (AU)	Retailer	10	15.865.57	(1.4.7.7.7. 6	2			3 4	2	11	10	17	2	80
	Grower Class A													
	Grower Class C					**************************************		1 3 7 7 2 1	2		77.7.7.4	. 2		2
	Secure Transporter	1												
	Processor License							72	1	i				1835.24V
	Adult-Use			***************************************								-		
	Retailer/Provisioning Center	1		1 1			L		2	1	1		3	3 1:
	Adult-Use Processor* License/Medical-Use													
	Processor License													
Adult-Use	Medical-Use Secure													
(AU)/Medical-Use	Transporter/Adult-Use									1		Ì	ĺ	
(MED)	Secure Transporter		5.00 0000 July 1000 000		North Addition County	50 - 50 - 2000					Local Composition		1 was 10 to 20 to	W (100 200 10 70 10 10 10 10 10 10 10 10 10 10 10 10 10
	Adult-Use Grower Class C/Medical-Use Grower Class A													
	Adult-Use Grower Class B/Medical-Use Grower Class													
fedical-Use (MED)	Grower Class C	13.27.24 (S)						14.	PASSE AND					17 300
									- 1				Grand Total	12